

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarter ended: December 26, 2009

Commission File Number: 1-14041

HAEMONETICS CORPORATION

(Exact name of registrant as specified in its charter)

Massachusetts
(State or other jurisdiction
of incorporation or organization)

04-2882273
(I.R.S. Employer Identification No.)

400 Wood Road, Braintree, MA 02184
(Address of principal executive offices)

Registrant's telephone number, including area code: (781) 848-7100

Indicate by check mark whether the registrant (1.) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) (2.) has been subject to the filing requirements for at least the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

Yes No

The number of shares of \$.01 par value common stock outstanding as of December 26, 2009:

25,123,343

HAEMONETICS CORPORATION
INDEX

	<u>PAGE</u>
<u>PART I. FINANCIAL INFORMATION</u>	
<u>ITEM 1. Financial Statements</u>	
<u>Unaudited Consolidated Statements of Income — Three and Nine Months Ended December 26, 2009 and December 27, 2008</u>	2
<u>Unaudited Consolidated Balance Sheets — December 26, 2009 and March 28, 2009</u>	3
<u>Unaudited Consolidated Statement of Stockholders' Equity — Nine Months Ended December 26, 2009</u>	4
<u>Unaudited Consolidated Statements of Cash Flows — Nine Months Ended December 26, 2009 and December 27, 2008</u>	5
<u>Notes to Unaudited Consolidated Financial Statements</u>	6
<u>ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	24
<u>ITEM 3. Quantitative and Qualitative Disclosures about Market Risk</u>	36
<u>ITEM 4. Controls and Procedures</u>	37
<u>PART II. OTHER INFORMATION</u>	38
<u>ITEM 6. Exhibits</u>	39
<u>Signatures</u>	40
<u>EX-31.1 Section 302 Certification of Chief Executive Officer</u>	
<u>EX-31.2 Section 302 Certification of Chief Financial Officer</u>	
<u>EX-32.1 Section 906 Certification of Chief Executive Officer</u>	
<u>EX-32.2 Section 906 Certification of Chief Financial Officer</u>	

ITEM 1. FINANCIAL STATEMENTS

HAEMONETICS CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited in thousands, except per share data)

	Three months ended		Nine months ended	
	December 26, 2009	December 27, 2008	December 26, 2009	December 27, 2008
Net revenues	\$ 165,169	\$ 155,447	\$ 476,326	\$ 445,482
Cost of goods sold	79,722	77,151	226,969	219,460
Gross profit	85,447	78,296	249,357	226,022
Operating expenses:				
Research, development and engineering	6,461	5,840	19,714	16,901
Selling, general and administrative	53,151	47,965	150,459	141,687
Total operating expenses	59,612	53,805	170,173	158,588
Operating income	25,835	24,491	79,184	67,434
Interest expense	(248)	(20)	(722)	(54)
Interest income	56	469	309	1,623
Other expense, net	(266)	(1,451)	(1,389)	(2,366)
Income before provision for income taxes	25,377	23,489	77,382	66,637
Provision for income taxes	7,091	7,273	22,973	21,272
Net income	\$ 18,286	\$ 16,216	\$ 54,409	\$ 45,365
Basic income per common share				
Net income	\$ 0.72	\$ 0.64	\$ 2.13	\$ 1.79
Income per common share assuming dilution				
Net income	\$ 0.71	\$ 0.62	\$ 2.08	\$ 1.73
Weighted average shares outstanding				
Basic	25,289	25,375	25,544	25,340
Diluted	25,907	26,056	26,150	26,163

The accompanying notes are an integral part of these consolidated financial statements

HAEMONETICS CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(in thousands, except per share data)

	<u>December 26, 2009</u> (Unaudited)	<u>March 28, 2009</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 168,993	\$ 156,721
Accounts receivable, less allowance of \$2,569 at December 26, 2009 and \$2,312 at March 28, 2009	114,732	113,598
Inventories, net	78,806	76,522
Deferred tax asset, net	8,777	7,190
Prepaid expenses and other current assets	22,799	28,362
Total current assets	<u>394,107</u>	<u>382,393</u>
Property, plant and equipment:		
Land, building and building improvements	48,249	42,540
Plant equipment and machinery	111,022	108,572
Office equipment and information technology	72,067	52,461
Haemonetics equipment	209,711	194,290
Total property, plant and equipment	441,049	397,863
Less: accumulated depreciation	<u>(287,043)</u>	<u>(260,056)</u>
Net property, plant and equipment	<u>154,006</u>	<u>137,807</u>
Other assets:		
Intangible assets, less amortization of \$31,088 at December 26, 2009 and \$25,508 at March 28, 2009	74,496	65,261
Goodwill	71,255	56,426
Deferred tax asset, long term	2,814	3,007
Other long-term assets	5,534	4,799
Total other assets	<u>154,099</u>	<u>129,493</u>
Total assets	<u>\$ 702,212</u>	<u>\$ 649,693</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Notes payable and current maturities of long-term debt	\$ 15,132	\$ 695
Accounts payable	23,740	20,652
Accrued payroll and related costs	28,036	30,771
Accrued income taxes	5,536	2,833
Deferred tax liability	120	17
Other liabilities	34,581	37,895
Total current liabilities	<u>107,145</u>	<u>92,863</u>
Long-term debt, net of current maturities	4,778	5,343
Long-term deferred tax liability	3,658	3,129
Other long-term liabilities	13,551	8,474
Commitments and contingencies (Note 12)		
Stockholders' equity:		
Common stock, \$0.01 par value; Authorized - 150,000,000 shares; Issued and outstanding— 25,123,343 shares at December 26, 2009 and 25,622,449 shares at March 28, 2009	252	256
Additional paid-in capital	236,553	226,829
Retained earnings	330,680	309,516
Accumulated other comprehensive income	5,595	3,283
Total stockholders' equity	<u>573,080</u>	<u>539,884</u>
Total liabilities and stockholders' equity	<u>\$ 702,212</u>	<u>\$ 649,693</u>

The accompanying notes are an integral part of these consolidated financial statements.

HAEMONETICS CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY AND OTHER COMPREHENSIVE INCOME
(Unaudited in thousands)

	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income / (Loss)	Total Stockholders' Equity	Comprehensive Income
	Shares	\$'s					
Balance, March 28, 2009	25,622	\$ 256	\$ 226,829	\$ 309,516	\$ 3,283	\$ 539,884	
Employee stock purchase plan	66	1	2,908	—	—	2,909	
Exercise of stock options and related tax benefit	170	2	5,989	—	—	5,991	
Shares repurchased	(735)	(7)	(6,748)	(33,245)	—	(40,000)	
Stock compensation expense	—	—	7,575	—	—	7,575	
Net income	—	—	—	54,409	—	54,409	\$ 54,409
Foreign currency translation adjustment	—	—	—	—	4,706	4,706	4,706
Unrealized loss on hedges, net of tax	—	—	—	—	(2,836)	(2,836)	(2,836)
Reclassification of hedge loss to earnings, net of tax	—	—	—	—	442	442	442
Comprehensive income	—	—	—	—	—	—	\$ 56,721
Balance, December 26, 2009	25,123	\$ 252	\$ 236,553	\$ 330,680	\$ 5,595	\$ 573,080	

The accompanying notes are an integral part of these consolidated financial statements.

HAEMONETICS CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited in thousands)

	Nine Months Ended	
	December 26, 2009	December 27, 2008
Cash Flows from Operating Activities:		
Net income	\$ 54,409	\$ 45,365
Adjustments to reconcile net income to net cash provided by operating activities:		
Non cash items:		
Depreciation and amortization	31,781	29,841
Stock compensation expense	7,575	7,307
Loss on sales of plant, property and equipment	296	142
Unrealized (gain)/loss from hedging activities	(1,578)	2,333
Accretion of interest expense on contingent consideration	631	—
Change in operating assets and liabilities:		
Decrease/(increase) in accounts receivable, net	4,183	(7,936)
Decrease/(increase) in inventories	297	(8,920)
Decrease/(increase) in prepaid income taxes	5,452	(1,316)
Increase in other assets and other long-term liabilities	128	(3,763)
Tax benefit of exercise of stock options	1,207	2,688
(Decrease)/increase in accounts payable and accrued expenses	(10,400)	6,917
Net cash provided by operating activities	93,981	72,658
Cash Flows from Investing Activities:		
Capital expenditures on property, plant and equipment	(44,876)	(45,670)
Proceeds from sale of property, plant and equipment	610	2,522
Acquisition of SEBRA	(12,845)	—
Acquisition of Neoteric	(6,613)	—
Acquisition of Medicell	(307)	(2,459)
Net cash used in investing activities	(64,031)	(45,607)
Cash Flows from Financing Activities:		
Payments on long-term real estate mortgage	(565)	(515)
Net increase/(decrease) in short-term revolving credit agreements	13,595	(2,431)
Employee stock purchase plan	2,909	2,659
Exercise of stock options	5,078	20,299
Excess tax benefit on exercise of stock options	180	6,106
Share repurchase	(40,000)	(59,998)
Net cash used in financing activities	(18,803)	(33,880)
Effect of exchange rates on cash and cash equivalents	1,125	(1,399)
Net Increase/(Decrease) in Cash and Cash Equivalents	12,272	(8,228)
Cash and Cash Equivalents at Beginning of Year	156,721	133,553
Cash and Cash Equivalents at End of Period	\$ 168,993	\$ 125,325
Non-cash Investing and Financing Activities:		
Transfers from inventory to fixed assets for placements of Haemonetics equipment	\$ 4,118	\$ 6,174
Supplemental Disclosures of Cash Flow Information:		
Interest paid	\$ 425	\$ 414
Income taxes paid	\$ 15,521	\$ 19,951

The accompanying notes are an integral part of these consolidated financial statements

1. BASIS OF PRESENTATION

Our accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles (“GAAP”) in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of our management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. All significant intercompany transactions have been eliminated. Certain reclassifications were made to prior year balances to conform with the presentation of the financial statements for the nine months ended December 26, 2009. Operating results for the nine month period ended December 26, 2009 are not necessarily indicative of the results that may be expected for the full fiscal year ending April 3, 2010, or any other interim period. These unaudited consolidated financial statements should be read in conjunction with our audited consolidated financial statements and footnotes included in our annual report on Form 10-K for the fiscal year ended March 28, 2009.

Our fiscal year ends on the Saturday closest to the last day of March. Fiscal year 2010 includes 53 weeks with each of the first three quarters having 13 weeks and the fourth quarter having 14 weeks. Fiscal year 2009 included 52 weeks with all four quarters having 13 weeks.

Revenue Recognition

Our revenue recognition policy is to recognize revenues from product sales, software and services in accordance with ASC Topic 605, *Revenue Recognition* (formerly known as SAB No. 104, *Revenue Recognition*, and as EITF 00-21, *Revenue Arrangements with Multiple Deliverables*), and ASC Topic 985-605, *Software* (formerly known as Statement of Position 97-2, *Software Revenue Recognition, as amended*). These standards require that revenues are recognized when persuasive evidence of an arrangement exists, product delivery, including customer acceptance, has occurred or services have been rendered, the price is fixed or determinable and collectibility is reasonably assured. When more than one element such as equipment, disposables and services are contained in a single arrangement, we allocate revenue between the elements based on each element’s relative fair value, provided that each element meets the criteria for treatment as a separate unit of accounting. An item is considered a separate unit of accounting if it has value to the customer on a stand alone basis and there is objective and reliable evidence of the fair value of the undelivered items. The fair value of the undelivered elements is determined by the price charged when the element is sold separately, or in cases when the item is not sold separately, by using vendor specific objective evidenced under ASC Topic 985-605 or other objective evidence as defined in ASC Topic 605.

Product Revenues

Product sales consist of the sale of our equipment devices and the related disposables used with these devices. On product sales to end customers, revenue is recognized when both the title and risk of loss have transferred to the customer as determined by the shipping terms and all obligations have been completed. Examples of common post delivery obligations are installation and training. For product sales to distributors, we recognize revenue for both equipment and disposables upon shipment of these products to our distributors. Our standard contracts with our distributors state that title to the equipment passes to the distributors at point of shipment to a distributor’s location. The distributors are responsible for shipment to the end customer along with installation, training and acceptance of the equipment by the end customer. All shipments to distributors are at contract prices and payment is not contingent upon resale of the product.

Software Solutions Revenues

At this time, our software solutions business principally provides support to our plasma and blood collection customers and hospitals. Through our Haemonetics Software Solutions unit, we provide information technology platforms and technical support for donor recruitment, blood and plasma testing laboratories, and for efficient and compliant operations of blood and plasma collection centers. For plasma customers, we also provide information technology platforms for managing distribution of plasma from collection centers to plasma fractionation facilities. Software license revenues are generally billed periodically, monthly or quarterly and recognized for the period for which the service is provided. Our software solutions business model includes the provision of services, including in some instances hosting, technical support, and maintenance, for the payment of periodic, monthly or quarterly fees. We recognize these fees and charges as earned, typically as these services are provided during the contract period.

2. RECENT ACCOUNTING PRONOUNCEMENTS

In October 2009, the FASB issued Accounting Standards Update No. 2009-13, *Multiple-Deliverable Revenue Arrangements*, an amendment to FASB ASC topic 605, *Revenue Recognition*, and Update No. 2009-14, *Certain Revenue Arrangements That Include Software Elements*, an amendment to FASB ASC subtopic 985-605, *Software — Revenue Recognition* (the “Updates”). The Updates provide guidance on arrangements that include software elements, including tangible products that have software components that are essential to the functionality of the tangible product and will no longer be within the scope of the software revenue recognition guidance, and software-enabled products that will now be subject to other relevant revenue recognition guidance. The Updates provide authoritative guidance on revenue arrangements with multiple deliverables that are outside the scope of the software revenue recognition guidance. Under the new guidance, when vendor specific objective evidence or third party evidence of fair value for deliverables in an arrangement cannot be determined, a best estimate of the selling price is required to separate deliverables and allocate arrangement consideration using the relative selling price method. The Updates also include new disclosure requirements on how the application of the relative selling price method affects the timing and amount of revenue recognition. The Updates must be adopted in the same period using the same transition method and are effective prospectively, with retrospective adoption permitted, for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. Early adoption is also permitted; however, early adoption during an interim period requires retrospective application from the beginning of the fiscal year. The Company is currently assessing the timing and method of adoption, as well as the possible impact of this guidance on its financial position and results of operations.

In June 2009, the FASB issued requirements under FASB Statement No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles — a replacement of FASB Statement No. 162*. The FASB Accounting Standards Codification (ASC) will become the source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. FASB Statement No. 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. This statement became effective during our second quarter of fiscal year 2010 and its impact is reflected in our financial position and results of operation for the nine months ended December 26, 2009.

Under ASC Topic 805, *Business Combinations* (formerly known as FASB Statement No. 141(R), *Business Combinations*), the FASB requires that all business combinations use the acquisition method (formerly the purchase method) and that an acquiring entity be identified in all business combinations. ASC Topic 805 also requires the acquiring entity in a business combination to recognize all (and only) the assets acquired and liabilities assumed in the transaction; establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed; and requires the acquirer to disclose to investors and other users all of the information they need to evaluate and understand the nature and financial effect of the business combination. This statement became effective for our fiscal year 2010 and its impact is reflected in our financial position and results of operations for the nine months ended December 26, 2009. The Company’s acquisition of L’Attitude Medical Systems, Inc. (“Neoteric”) and asset acquisition of the blood collection and processing business unit (“SEBRA”) of Engineering and Research Associates, Inc. during the first nine months of fiscal year 2010 were both accounted for in accordance to the requirements of ASC Topic 805 — see Note 9.

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* (“SFAS 167”). SFAS 167 modifies how a company determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. SFAS No. 167 has not yet been incorporated into the Codification. SFAS 167 clarifies that the determination of whether a company is required to consolidate an entity is based on, among other things, an entity’s purpose and design and a company’s ability to direct the activities of the entity that most significantly impact the entity’s economic performance. SFAS 167 requires an ongoing reassessment of whether a company is the primary beneficiary of a variable interest entity. SFAS 167 also requires additional disclosures about a company’s involvement in variable interest entities and any significant changes in risk exposure due to that involvement. SFAS 167 is effective for fiscal years beginning after November 15, 2009. The Company has not completed its assessment of the impact SFAS 167, if any, will have on its financial condition, results of operations or cash flows.

[Table of Contents](#)**3. EARNINGS PER SHARE (“EPS”)**

The following table provides a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations. Basic EPS is computed by dividing net income by weighted average shares outstanding. Diluted EPS includes the effect of potentially dilutive common shares.

	For the Three Months Ended	
	December 26, 2009	December 27, 2008
(in thousands, except per share amounts)		
Basic EPS		
Net income	\$ 18,286	\$ 16,216
Weighted average shares	25,289	25,375
Basic income per share	<u>\$ 0.72</u>	<u>\$ 0.64</u>
Diluted EPS		
Net income	\$ 18,286	\$ 16,216
Basic weighted average shares	25,289	25,375
Net effect of common stock equivalents	617	681
Diluted weighted average shares	25,907	26,056
Diluted income per share	<u>\$ 0.71</u>	<u>\$ 0.62</u>

	For the Nine Months Ended	
	December 26, 2009	December 27, 2008
(in thousands, except per share amounts)		
Basic EPS		
Net income	\$ 54,409	\$ 45,365
Weighted average shares	25,544	25,340
Basic income per share	<u>\$ 2.13</u>	<u>\$ 1.79</u>
Diluted EPS		
Net income	\$ 54,409	\$ 45,365
Basic weighted average shares	25,544	25,340
Net effect of common stock equivalents	606	823
Diluted weighted average shares	26,150	26,163
Diluted income per share	<u>\$ 2.08</u>	<u>\$ 1.73</u>

Weighted average shares outstanding, assuming dilution, excludes the impact of 0.8 million stock options for both the third quarter and first nine months of fiscal year 2010 and 0.7 and 0.5 million stock options for the third quarter and the first nine months, respectively, of fiscal year 2009 because these securities were anti-dilutive during the noted periods.

4. STOCK-BASED COMPENSATION

Stock-based compensation expense of \$7.6 and \$7.3 million was recognized for the nine months ended December 26, 2009 and December 27, 2008, respectively. The related income tax benefit recognized was \$2.3 and \$2.1 million for the nine months

[Table of Contents](#)

ended December 26, 2009 and December 27, 2008, respectively. We recognize stock-based compensation on a straight line basis.

For a more detailed description of our stock-based compensation plans, see Note 11—Capital Stock to the Company's consolidated financial statements included in our Annual Report on Form 10-K for the year ended March 28, 2009. Our stock-based compensation plans currently consist of stock options, restricted stock awards, restricted stock units and an employee stock purchase plan. Options become exercisable in the manner specified by the Compensation Committee of our Board of Directors. With the exception of one performance based restricted stock unit granted during the second quarter of fiscal year 2010 and one option and one restricted stock unit granted during the third quarter of fiscal year 2010, all options, restricted stock awards and restricted stock units granted to employees in the nine months ended December 26, 2009 vest over a four year period of time and the options expire not more than 7 years from the date of grant.

Cash flows relating to the benefits of tax deductions in excess of compensation cost recognized are reported as a financing cash flow, rather than as an operating cash flow. This excess tax benefit was \$0.0 million and \$0.7 million for the three months ended December 26, 2009 and December 27, 2008, respectively, and \$0.2 million and \$6.1 million for the nine months ended December 26, 2009 and December 27, 2008, respectively.

A summary of information related to stock options is as follows:

	Options Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Life (Years)	Aggregate Intrinsic Value (\$000's)
Outstanding at March 28, 2009	<u>3,054,724</u>	\$ 42.54	4.23	\$ 37,601
Granted	32,845	55.37		
Exercised	(32,462)	28.00		
Forfeited	<u>(6,716)</u>	49.75		
Outstanding at June 27, 2009	<u>3,048,391</u>	\$ 42.82	4.03	\$ 43,917
Granted	52,594	59.27		
Exercised	(62,728)	39.13		
Forfeited	<u>(24,516)</u>	51.83		
Outstanding at September 26, 2009	<u>3,013,741</u>	\$ 43.11	3.72	\$ 38,595
Granted	293,215	52.94		
Exercised	(51,318)	40.19		
Forfeited	<u>(50,827)</u>	42.27		
Outstanding at December 26, 2009	<u>3,204,811</u>	\$ 44.07	3.85	\$ 37,758
Exercisable at December 26, 2009	<u>2,243,325</u>	\$ 40.07	3.09	\$ 35,232
Vested or expected to vest at December 26, 2009	<u>2,996,737</u>	\$ 43.44	3.74	\$ 37,167

The total intrinsic value of options exercised during the three month period ended December 26, 2009 and December 27, 2008, was \$0.8 million and \$2.8 million, respectively, and \$2.7 million and \$21.6 million for the nine month period ended December 26, 2009 and December 27, 2008, respectively.

[Table of Contents](#)

As of December 26, 2009 and December 27, 2008, there was \$10.9 million and \$13.8 million, respectively, of total unrecognized compensation cost related to non vested stock options. That cost is expected to be recognized over a weighted average period of 2.6 years and 2.4 years, respectively. The total fair value of shares fully vested during the nine months ended December 26, 2009 was \$25.9 million and during the nine months ended December 27, 2008 was \$29.0 million.

The weighted average fair value for our options granted in the first nine months of fiscal year 2010 and 2009 was \$14.92 and \$16.67, respectively. The assumptions utilized for option grants during the periods presented are as follows:

	Nine Months Ended	
	December 26, 2009	December 27, 2008
Stock Options Black-Scholes assumptions (weighted average):		
Volatility	28.34%	29.79%
Expected life (years)	4.9	4.9
Risk-free interest rate	2.46%	2.69%
Dividend yield	0.00%	0.00%

As of December 26, 2009 and December 27, 2008, there was \$0.1 and \$0.3 million, respectively, of total unrecognized compensation cost related to non vested restricted stock awards. That cost is expected to be recognized over a weighted average period of 1.4 years and 1.9 years, respectively. The total fair value of restricted stock awards vested was \$0.1 million for both the nine months ended December 26, 2009 and December 27, 2008.

A summary of information related to restricted stock awards is as follows:

	Shares	Weighted Average Grant Date Fair Value
Nonvested at March 28, 2009	<u>10,956</u>	\$ 50.97
Released	<u>(2,500)</u>	\$ 48.09
Nonvested at June 27, 2009	<u>8,456</u>	\$ 51.82
Canceled	<u>(3,456)</u>	\$ 57.22
Nonvested at September 26, 2009	<u>5,000</u>	\$ 48.09
Nonvested at December 26, 2009	<u>5,000</u>	\$ 48.09

As of December 26, 2009 and December 27, 2008, there was \$4.5 million and \$4.2 million, respectively, of total unrecognized compensation cost related to non vested restricted stock units. That cost is expected to be recognized over a weighted average period of 2.6 years and 3.4 years, respectively. The total fair value of shares fully vested was \$1.5 million and \$0.8 million for the nine months ended December 26, 2009 and December 27, 2008, respectively.

[Table of Contents](#)

A summary of information related to restricted stock units is as follows:

	Shares	Weighted Average Market Value at Grant Date
Nonvested at March 28, 2009	<u>102,302</u>	\$ 53.48
Granted	2,501	\$ 54.09
Vested	(289)	\$ 52.69
Forfeited	<u>(598)</u>	\$ 52.66
Nonvested at June 27, 2009	<u>103,916</u>	\$ 53.50
Granted	6,716	\$ 58.98
Vested	(3,324)	\$ 59.11
Forfeited	<u>(2,639)</u>	\$ 51.89
Nonvested at September 26, 2009	<u>104,669</u>	\$ 53.88
Granted	33,376	\$ 52.11
Vested	(23,626)	\$ 54.42
Forfeited	<u>(3,689)</u>	\$ 52.70
Nonvested at December 26, 2009	<u>110,730</u>	\$ 53.61

As of December 26, 2009 and December 27, 2008, there was \$0.2 million and \$0.3 million, respectively, of total unrecognized compensation expense, net of estimated forfeitures, related to the Employee Stock Purchase Plan ("ESPP") shares. That cost is recognized over the remaining purchase period.

During the nine months ended December 26, 2009 and December 27, 2008, there were 66,100 and 59,263 shares purchased under the ESPP, respectively. They were purchased at \$44.01 and \$44.86 per share under the ESPP, respectively.

5. ACCOUNTING FOR SHIPPING AND HANDLING COSTS

Shipping and handling costs are included in cost of goods sold with the exception of \$3.0 million and \$3.1 million for the three months ended December 26, 2009 and December 27, 2008, respectively, and \$8.8 million and \$9.0 million for the nine months ended December 26, 2009 and December 27, 2008, respectively, that are included in selling, general, and administrative expenses. Freight is classified in cost of goods sold when the customer is charged for freight and in selling, general and administration when the customer is not explicitly charged for freight.

6. PRODUCT WARRANTIES

We generally provide a warranty on parts and labor for one year after the sale and installation of each device. We also warrant our disposables products through their use or expiration. We estimate our potential warranty expense based on our historical warranty experience, and we periodically assess the adequacy of our warranty accrual and make adjustments as necessary.

[Table of Contents](#)

	For the three months ended	
	December 26, 2009	December 27, 2008
	(in thousands)	
Warranty accrual as of the beginning of the period	\$ 1,725	\$ 992
Warranty provision	224	595
Warranty spending	(805)	(411)
Warranty accrual as of the end of the period	<u>\$ 1,144</u>	<u>\$ 1,176</u>

	For the nine months ended	
	December 26, 2009	December 27, 2008
	(in thousands)	
Warranty accrual as of the beginning of the period	\$ 1,835	\$ 929
Warranty provision	857	1,296
Warranty spending	(1,548)	(1,049)
Warranty accrual as of the end of the period	<u>\$ 1,144</u>	<u>\$ 1,176</u>

7. COMPREHENSIVE INCOME

Comprehensive income is the total of net income and all other non-owner changes in stockholders' equity. Other non-owner changes are primarily foreign currency translation, the change in our net minimum pension liability, and the changes in fair value of the effective portion of our outstanding cash flow hedge contracts.

A summary of the components of other comprehensive income is as follows:

<i>(In thousands)</i>	For the three months ended	
	December 26, 2009	December 27, 2008
Net income	<u>\$ 18,286</u>	<u>\$ 16,216</u>
Other comprehensive income:		
Foreign currency translation	(1,349)	(2,328)
Unrealized gain/(loss) on cash flow hedges, net of tax	1,427	(2,857)
Reclassifications into earnings of cash flow hedge losses, net of tax	1,456	331
Total comprehensive income	<u>\$ 19,820</u>	<u>\$ 11,362</u>

<i>(In thousands)</i>	For the nine months ended	
	December 26, 2009	December 27, 2008
Net income	<u>\$ 54,409</u>	<u>\$ 45,365</u>
Other comprehensive income:		
Foreign currency translation	4,706	(7,983)
Unrealized (loss)/gain on cash flow hedges, net of tax	(2,836)	1,833
Reclassifications into earnings of cash flow hedge (gains)/losses, net of tax	442	4,269
Total comprehensive income	<u>\$ 56,721</u>	<u>\$ 43,484</u>

8. INVENTORIES

Inventories are stated at the lower of cost or market and include the cost of material, labor and manufacturing overhead. Cost is determined on the first-in, first-out method.

[Table of Contents](#)

	December 26, 2009	March 28, 2009
	(in thousands)	
Raw materials	\$ 25,744	\$ 23,778
Work-in-process	4,492	8,732
Finished goods	48,570	44,012
	<u>\$ 78,806</u>	<u>\$ 76,522</u>

9. GOODWILL, OTHER INTANGIBLE ASSETS, AND ACQUISITIONS**Goodwill**

The change in the carrying amount of our goodwill during the nine months ended December 26, 2009 is as follows (in thousands):

Carrying amount as of March 28, 2009	\$ 56,426
SEBRA (a)	4,602
L'Attitude Medical Systems Inc. (Neoteric) (b)	8,409
Altivation Software Inc. (c)	420
Medicell Ltd. (d)	583
Effect of change in rates used for translation	815
Carrying amount as of December 26, 2009	<u>\$ 71,255</u>

(a) A description of the acquisition of SEBRA ®, which occurred on September 4, 2009, is included later in this footnote.

(b) A description of the acquisition of L'Attitude Medical Systems, Inc. ("Neoteric"), which occurred on April 16, 2009, is included later in this footnote.

(c) See Note 3, Acquisitions, in our fiscal year 2009 Form 10-K for a full description of the acquisition of Altivation Software ("Altivation"), which occurred on March 27, 2009.

(d) See Note 3, Acquisitions, in our fiscal year 2009 Form 10-K for a full description of the acquisition of Medicell Ltd. ("Medicell"), which occurred on April 4, 2008.

[Table of Contents](#)

Other Intangible Assets

	Gross Carrying Amount (in thousands)	Accumulated Amortization (in thousands)	Weighted Average Useful Life (in years)
<u>As of December 26, 2009</u>			
Patents	\$ 11,886	\$ 5,553	11
Capitalized software	22,528	933	6
Other technology	37,118	13,377	12
Customer contracts and related relationships	32,936	10,686	12
Trade names	1,116	539	7
Total intangibles	<u>\$ 105,584</u>	<u>\$ 31,088</u>	10
	Gross Carrying Amount (in thousands)	Accumulated Amortization (in thousands)	Weighted Average Useful Life (in years)
<u>As of March 28, 2009</u>			
Patents	\$ 12,008	\$ 4,945	11
Capitalized software	18,994	572	6
Other technology	28,784	11,501	12
Customer contracts and related relationships	29,886	8,240	12
Trade names	1,097	250	7
Total intangibles	<u>\$ 90,769</u>	<u>\$ 25,508</u>	11

On September 4, 2009, Haemonetics acquired the assets of the blood collection and processing business unit (“SEBRA”) of Engineering and Research Associates, Inc., a leading provider of blood and medical manufacturing technologies. SEBRA products, which include tubing sealers, blood shakers, sterile connection systems, mobile lounges and ancillary products used in blood collection and processing, complement Haemonetics’ portfolio and add even greater depth to Haemonetics Blood Bank and Plasma product lines. The acquisition will give Haemonetics entry into the whole blood collection market, an important strategic position as Haemonetics prepares to enter this market with an automated whole blood collection system. The purchase price was \$12.8 million.

The purchase price was preliminarily allocated to core technology of \$3.4 million, customer relationships of \$2.5 million, trade accounts receivables of \$1.0 million, inventory of \$1.3 million, and goodwill of \$4.6 million. The Company is still in the process of evaluating the information necessary to determine the fair value of the assets and liabilities acquired. The preliminary purchase price allocation will be finalized once the Company has completed this evaluation, which will occur not later than one year from the acquisition date. Net revenues for the SEBRA operations after the acquisition date of \$2.1 million are included in our consolidated results for the nine months ended December 26, 2009.

On April 16, 2009, Haemonetics acquired the outstanding shares of L’Attitude Medical Systems Inc. (“Neoteric”). Neoteric is a medical information management company that markets a full end-to-end suite of products to track, allocate, release, and dispense hospital blood units while controlling inventory and recording the disposition of blood. The acquisition strategically broadened Haemonetics’ blood management solutions. The purchase price was \$6.6 million plus contingent consideration.

The contingent consideration is based upon annual revenue growth for the three years following the acquisition, at established profitability thresholds. Using projected revenues for fiscal years 2010, 2011, and 2012, an analysis was performed that probability weighted three performance outcomes for the noted years. The performance outcomes were then discounted using a discount rate commensurate with the risks associated with Neoteric to arrive at a recorded \$5.0 million fair value for the contingent consideration.

The contingent consideration is based upon future operating performance and is not contractually limited. The purchase price was allocated to other intangible assets of \$5.0 million, deferred tax liabilities of \$1.6 million, and goodwill of \$8.4 million. The Company is still in the process of evaluating the information necessary to determine the fair value of the assets and liabilities acquired. The preliminary purchase price allocation will be finalized once the Company has completed this evaluation, which will occur not later than one year from the acquisition date. Net revenues of the Neoteric operations after

[Table of Contents](#)

the acquisition date of \$1.9 million are included in our consolidated results for the nine months ended December 26, 2009 and \$0.6 million of interest expense has been recorded relating to the accretion of the noted contingent consideration for the first nine months of fiscal year 2010.

In addition to the acquisition of SEBRA and Neoteric discussed above, changes to the net carrying value of our intangible assets from March 28, 2009 to December 26, 2009, reflect the capitalization of software costs associated with our devices and software products (see Note 16), amortization expense and the effect of exchange rate changes in the translation of our intangible assets held by our international subsidiaries.

Amortization expense for amortized intangible assets was \$2.0 million and \$1.4 million for the three months ended December 26, 2009 and December 27, 2008, respectively, and \$5.5 and \$4.4 for the nine months ended December 26, 2009 and December 27, 2008, respectively. Annual amortization expense is expected to approximate \$7.9 million for fiscal year 2010, \$8.7 million for fiscal year 2011, \$8.2 million for fiscal year 2012, \$8.1 million for fiscal year 2013, and \$8.7 million for fiscal year 2014.

10. DERIVATIVES AND FAIR VALUE MEASUREMENTS

We manufacture, market and sell our products globally. Approximately 53% of our sales are generated outside the U.S. in local currencies. We also incur certain manufacturing, marketing and selling costs in international markets in local currency. Accordingly, our earnings and cash flows are exposed to market risk from changes in foreign currency exchange rates relative to the U.S. dollar, our reporting currency.

We have a program in place that is designed to mitigate our exposure to changes in foreign currency exchange rates. That program includes the use of derivative financial instruments to minimize for a period of time, the unforeseen impact on our financial results from changes in foreign exchange rates. We utilize forward foreign currency contracts to hedge the anticipated cash flows from transactions denominated in foreign currencies, primarily the Japanese Yen and the Euro, and to lesser extent the Great British Pound Sterling and the Canadian Dollar. This does not eliminate the volatility of foreign exchange rates, but because we generally enter into forward contracts one year out, rates are fixed for a one-year period, thereby facilitating financial planning and resource allocation.

Designated Foreign Currency Hedge Contracts

All of our designated foreign currency hedge contracts as of December 26, 2009 and March 28, 2009 were cash flow hedges under ASC Topic 815, *Derivatives and Hedging* (formerly known as FASB Statement No. 133). We record the effective portion of any change in the fair value of designated foreign currency hedge contracts in other comprehensive income (OCI) in the Statement of Stockholders' Equity until the related third-party transaction occurs. Once the related third-party transaction occurs, we reclassify the effective portion of any related gain or loss on the designated foreign currency hedge contracts to earnings. In the event the hedged forecasted transaction does not occur, or it becomes probable that it will not occur, we would reclassify the amount of any gain or loss on the related cash flow hedge to earnings at that time. We had designated foreign currency hedge contracts outstanding in the contract amount of \$136.7 million as of December 26, 2009 and \$117.4 million as of March 28, 2009.

During the third quarter of fiscal year 2010, we recognized net losses of \$0.4 million in earnings on our cash flow hedges. All currency cash flow hedges outstanding as of December 26, 2009 mature within twelve months. For the quarter ended December 26, 2009, \$1.4 million of gains, net of tax, were recorded in OCI to recognize the effective portion of the fair value of any designated foreign currency hedge contracts that are, or previously were, designated as foreign currency cash flow hedges, as compared to net losses of \$4.3 million as of December 27, 2008. At December 26, 2009, \$2.8 million of losses, net of tax, may be reclassified to earnings within the next twelve months.

Non-designated Foreign Currency Contracts

We manage our exposure to changes in foreign currency on a consolidated basis to take advantage of offsetting transactions and balances. We use currency forward contracts as a part of our strategy to manage exposure related to foreign currency denominated monetary assets and liabilities. These currency forward contracts are not designated as cash flow or fair value hedges under ASC Topic 815. These forward contracts are marked-to-market with changes in fair value recorded to earnings; and are entered into for periods consistent with currency transaction exposures, generally one month. We had non-

[Table of Contents](#)

designated foreign currency hedge contracts under ASC Topic 815 outstanding in the contract amount of \$29.0 million as of December 26, 2009 and \$51.6 million as of March 28, 2009.

Fair Value of Derivative Instruments

The following table presents the effect of our derivative instruments designated as cash flow hedges and those not designated as hedging instruments under ASC Topic 815 in our consolidated statement of income for the nine months ended December 26, 2009.

Derivative Instruments (in thousands)	Amount of Loss Recognized in OCI (Effective Portion)	Amount of Loss Reclassified from OCI into Earnings (Effective Portion)	Location in Statement of Operations	Amount Excluded from Effectiveness Testing (*)	Location in Statement of Operations
Designated foreign currency hedge contracts	\$ (2,836)	\$ (442)	Net revenues	\$ 466	Other income
Non-designated foreign currency hedge contracts	—	—		(3,132)	Other expense
	<u>\$ (2,836)</u>	<u>\$ (442)</u>		<u>\$ (2,666)</u>	

(*) We exclude the difference between the spot rate and hedge forward rate from our effectiveness testing.

We did not have fair value hedges or net investment hedges outstanding as of December 26, 2009 or March 28, 2009.

ASC Topic 815 requires all derivative instruments to be recognized at their fair values as either assets or liabilities on the balance sheet. We determine the fair value of our derivative instruments using the framework prescribed by ASC Topic 820, *Fair Value Measurements and Disclosures* (formerly known as FASB Statement No. 157, *Fair Value Measurements*), by considering the estimated amount we would receive or pay to sell or transfer these instruments at the reporting date and by taking into account current interest rates, currency exchange rates, the creditworthiness of the counterparty for assets, and our creditworthiness for liabilities. In certain instances, we may utilize financial models to measure fair value. Generally, we use inputs that include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; other observable inputs for the asset or liability; and inputs derived principally from, or corroborated by, observable market data by correlation or other means. As of December 26, 2009, we have classified our derivative assets and liabilities within Level 2 of the fair value hierarchy prescribed by ASC Topic 815, as discussed below, because these observable inputs are available for substantially the full term of our derivative instruments.

The following tables present the fair value of our derivative instruments as they appear in our consolidated balance sheets as of December 26, 2009 by type of contract and whether it is a qualifying hedge under ASC Topic 815.

(in thousands)	Location in Balance Sheet	Balance as of December 26, 2009	Balance as of March 28, 2009
Derivative Assets:			
Designated foreign currency hedge contracts	Other current assets	\$ 1,948	\$ 3,936
		<u>\$ 1,948</u>	<u>\$ 3,936</u>
Derivative Liabilities:			
Designated foreign currency hedge contracts	Other accrued liabilities	\$ 3,590	\$ 2,914
		<u>\$ 3,590</u>	<u>\$ 2,914</u>

Other Fair Value Measurements

We adopted ASC Topic 820, *Fair Value Measurements and Disclosures* (formerly known as FASB Statement No. 157, *Fair Value Measurement*) as of March 30, 2008. ASC Topic 820 defines fair value, establishes a framework for measuring fair

Table of Contents

value in accordance with U.S. GAAP, and expands disclosures about fair value measurements. ASC Topic 820 does not require any new fair value measurements; rather, it applies to other accounting pronouncements that require or permit fair value measurements. In accordance with ASC Topic 820, for the nine months ended December 26, 2009, we applied the requirements under ASC Topic 820 to our non-financial assets and non-financial liabilities. As we did not have an impairment of any non-financial assets or non-financial liabilities, there was no disclosure required relating to our non-financial assets or non-financial liabilities.

On a recurring basis, we measure certain financial assets and financial liabilities at fair value, including our money market funds, foreign currency derivative contracts, and contingent consideration. ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. We base fair value upon quoted market prices, where available. Where quoted market prices or other observable inputs are not available, we apply valuation techniques to estimate fair value.

ASC Topic 820 establishes a three-level valuation hierarchy for disclosure of fair value measurements. The categorization of assets and liabilities within the valuation hierarchy is based upon the lowest level of input that is significant to the measurement of fair value. The three levels of the hierarchy are defined as follows:

- Level 1 – Inputs to the valuation methodology are quoted market prices for identical assets or liabilities.
- Level 2 – Inputs to the valuation methodology are other observable inputs, including quoted market prices for similar assets or liabilities and market-corroborated inputs.
- Level 3 – Inputs to the valuation methodology are unobservable inputs based on management’s best estimate of inputs market participants would use in pricing the asset or liability at the measurement date, including assumptions about risk.

Our money market funds carried at fair value are generally classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices.

We recognize all derivative financial instruments in our consolidated financial statements at fair value in accordance with ASC Topic 815, *Derivatives and Hedging* (formerly known as FASB Statement No. 133, *Accounting for Derivative Instruments and Hedging Activities*). We determine the fair value of these instruments using the framework prescribed by ASC Topic 820 by considering the estimated amount we would receive or pay to terminate these agreements at the reporting date and by taking into account current spot rates, the creditworthiness of the counterparty for assets, and our creditworthiness for liabilities. We have classified our foreign currency hedge contracts within Level 2 of the fair value hierarchy because these observable inputs are available for substantially the full term of our derivative instruments. For the quarter ended December 26, 2009, we have classified our other liabilities – contingent consideration relating to our acquisition of Neoteric within Level 3 of the fair value hierarchy because the value is determined using significant unobservable inputs.

[Table of Contents](#)

Fair Value Measured on a Recurring Basis

Financial assets and financial liabilities measured at fair value on a recurring basis consist of the following as of December 26, 2009:

<i>(in thousands)</i>	Quoted Market Prices for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Assets				
Money market funds	\$ 135,420	\$ —	\$ —	\$ 135,420
Forward currency exchange contracts	—	1,948	—	1,948
	<u>\$ 135,420</u>	<u>\$ 1,948</u>	<u>\$ —</u>	<u>\$ 137,368</u>
Liabilities				
Forward currency exchange contracts	\$ —	\$ 3,590	\$ —	\$ 3,590
Other liabilities — contingent consideration	—	—	5,619	5,619
	<u>\$ —</u>	<u>\$ 3,590</u>	<u>\$ 5,619</u>	<u>\$ 9,209</u>

A description of the methods used to determine the fair value of the Level 3 liabilities (other liabilities — contingent consideration) is included within Note 9 — Goodwill, Other Intangible Assets, and Acquisitions. The table below provides a reconciliation of the beginning and ending Level 3 liabilities for the nine months ended December 26, 2009.

<i>(in thousands)</i>	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)
Beginning balance	\$ —
Transfers into Level 3	4,988
Change in value	631
Ending balance	<u>\$ 5,619</u>

ASC Topic 825

In February 2007, the FASB issued ASC Topic 825, *Financial Instruments* (formerly known as FASB Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115*) which allows an entity to elect to record financial assets and financial liabilities at fair value upon their initial recognition on a contract-by-contract basis. We adopted ASC Topic 825 as of March 30, 2008 and did not elect the fair value option for our eligible financial assets and financial liabilities.

Other Fair Value Disclosures

The fair value of our long-term debt obligations was \$5.4 million and \$6.2 million at December 26, 2009 and December 27, 2008, respectively.

11. INCOME TAXES

Our reported tax rate includes two principal components: an expected effective annual tax rate and discrete items resulting in additional provisions or benefits that are recorded in the quarter that an event arises. Events or items that give rise to discrete recognition include finalizing audit examinations for open tax years or a statute of limitation's expiration.

Table of Contents

The reported tax rate was 27.9% for the three months ended December 26, 2009. The reported tax rate includes:

- Our expected annual effective tax rate of 31.1% , comprised of the U.S. federal statutory tax rate of 35.0% reduced by tax benefits from foreign taxes (including our Swiss principal) and a domestic manufacturing deduction, offset in part by the state tax provision and stock compensation expenses not deductible in all jurisdictions; and

The following net discrete items:

- A \$0.8 million benefit from the expected full utilization of the foreign tax gross-up associated with a FY10 dividend from Japan
- A \$0.1 million benefit from the expiration of various reserves, the fiscal year 2009 provision to return analysis and foreign and state tax assessments.

The reported tax rate was 31.0% for the three months ended December 27, 2008. The reported tax rate equaled the expected effective annual tax rate which reflected tax benefits from foreign taxes and a domestic manufacturing deduction, offset in part by the state tax provision, and stock compensation expense not deductible in all jurisdictions.

The reported tax rate was 29.7% for the nine months ended December 26, 2009. The reported tax rate includes:

- Our expected annual effective tax rate of 31.1%, comprised of the U.S. federal statutory rate of 35.0% reduced by tax benefits from foreign taxes (including our Swiss principal) and a domestic manufacturing deduction, plus the state tax provision, and stock compensation expenses not deductible in all jurisdictions; and

The following discrete items:

- A \$0.1 million benefit from the expiration of various reserves, the fiscal year 2009 provision to return analysis and foreign and state tax assessments.
- A \$1.2 million benefit (on a year to date basis) from the expected full utilization of the foreign tax gross-up associated with a FY10 dividend from Japan.

The reported tax rate was 31.9% for the nine months ended December 27, 2008. The reported tax rate included:

- A 35.1% expected effective annual tax rate which reflects tax benefits from foreign taxes and a domestic manufacturing deduction, offset in part by the state tax provision, and stock compensation expenses not deductible in all jurisdictions. The reported tax rate also included a \$1.1 million reversal of previously accrued income taxes because of the expiration of the statute of limitations.

We conduct business globally and, as a result, file consolidated federal and separate state and foreign income tax returns in multiple jurisdictions. In the normal course of business, we are subject to examination by taxing authorities throughout the world in jurisdictions including the U.S., Japan, Germany, France, the United Kingdom, and Switzerland. With few exceptions, we are no longer subject to U.S. federal, state and local, or foreign income tax examinations for years before 2007.

12. COMMITMENTS AND CONTINGENCIES

We are presently engaged in various legal actions, and although ultimate liability cannot be determined at the present time, we believe, based on consultation with counsel, that any such liability will not materially affect our consolidated financial position or our results of operations.

13. DEFINED BENEFIT PENSION PLANS

Certain of the Company's foreign subsidiaries have defined benefit pension plans covering substantially all full time employees at those subsidiaries. Net periodic benefit costs for the plans in the aggregate include the following components:

[Table of Contents](#)

	For the three months ended	
	December 26, 2009	December 27, 2008
	(in thousands)	
Service cost	\$ 124	\$ 150
Interest cost on benefit obligation	61	66
Expected return on plan assets	(15)	(19)
Amortization of unrecognized prior service cost, unrecognized gain and unrecognized initial obligation	(10)	(4)
Net periodic benefit cost	<u>\$ 160</u>	<u>\$ 193</u>

	For the nine months ended	
	December 26, 2009	December 27, 2008
	(in thousands)	
Service cost	\$ 372	\$ 450
Interest cost on benefit obligation	183	198
Expected return on plan assets	(45)	(57)
Amortization of unrecognized prior service cost, unrecognized gain and unrecognized initial obligation	(30)	(12)
Net periodic benefit cost	<u>\$ 480</u>	<u>\$ 579</u>

14. SEGMENT INFORMATION

Segment Definition Criteria

We manage our business on the basis of one operating segment: the design, manufacture and marketing of automated blood processing systems. Our chief operating decision-maker uses consolidated results to make operating and strategic decisions. Manufacturing processes, as well as the regulatory environment in which we operate, are largely the same for all product lines.

Enterprise Wide Disclosures about Product and Services

We have three families of products: (1) disposables, (2) software solutions and (3) equipment & other.

Disposables include the plasma, blood bank, and hospital product lines. Plasma consists of the disposables used to perform apheresis for the separation of whole blood components and subsequent collection of plasma. Blood bank consists of disposables which separate whole blood for the subsequent collection of platelets, red cells, or a combination of these components. Hospital consists of surgical disposables (principally the Cell Saver® autologous blood recovery system and cardioPAT® cardiovascular perioperative autotransfusion system), OrthoPAT® orthopedic perioperative autotransfusion system, and diagnostics products (principally the TEG® Thrombelastograph® hemostasis analyzer).

Software solutions include information technology platforms that assist blood banks, plasma centers, and hospitals more effectively manage regulatory compliance and operational efficiency.

Equipment & other revenues include revenue from equipment sales, repairs performed under preventive maintenance contracts or emergency service visits, spare part sales, and various service and training programs.

[Table of Contents](#)

Revenues from External Customers:

	Three Months Ended	
	December 26, 2009	December 27, 2008
	(in thousands)	
Disposable revenues		
Plasma disposables	\$ 59,177	\$ 53,594
Blood bank disposables		
Platelet	39,793	36,435
Red cell	12,022	13,051
	<u>51,815</u>	<u>49,486</u>
Hospital disposables		
Surgical	17,864	17,742
OrthoPAT	9,864	9,112
Diagnostics	5,813	5,225
	<u>33,541</u>	<u>32,079</u>
Disposables revenue	144,533	135,159
Software solutions	8,256	7,576
Equipment & other	12,380	12,712
Total revenues	<u>\$ 165,169</u>	<u>\$ 155,447</u>

	Nine Months Ended	
	December 26, 2009	December 27, 2008
	(in thousands)	
Disposable revenues		
Plasma disposables	\$ 177,469	\$ 150,386
Blood bank disposables		
Platelet	111,350	108,388
Red cell	35,285	36,651
	<u>146,635</u>	<u>145,039</u>
Hospital disposables		
Surgical	51,920	50,995
OrthoPAT	27,126	26,301
Diagnostics	15,092	15,082
	<u>94,138</u>	<u>92,378</u>
Disposables revenue	418,242	387,803
Software solutions	25,810	21,913
Equipment & other	32,274	35,766
Total revenues	<u>\$ 476,326</u>	<u>\$ 445,482</u>

15. REORGANIZATION

During the last two years, the Company has transformed aspects of its international businesses, and more recently, its U.S. domestic Technical Operations organizations. The following summarizes the restructuring activity for the nine months ended December 26, 2009 and December 27, 2008, respectively:

[Table of Contents](#)

Nine Months Ended December 26, 2009

(Dollars in thousands)	Balance at March 28, 2009	Cost Incurred	Payments	Asset Write down	Restructuring Accrual Balance at December 26, 2009
Employee-related costs	\$ 2,730	\$ —	\$ (1,387)	\$ —	\$ 1,343
Facility related costs	42	—	(42)	—	—
Other exit & termination costs	78	—	(78)	—	—
	<u>\$ 2,850</u>	<u>\$ —</u>	<u>\$ (1,507)</u>	<u>\$ —</u>	<u>\$ 1,343</u>

Nine Months Ended December 27, 2008

(Dollars in thousands)	Balance at March 29, 2008	Cost Incurred	Payments	Asset Write down	Restructuring Accrual Balance at December 27, 2008
Employee-related costs	\$ 521	\$ 1,994	\$ (1,886)	\$ —	\$ 629
Facility related costs	42	71	(71)	—	42
Other exit & termination costs	78	—	—	—	78
	<u>\$ 641</u>	<u>\$ 2,065</u>	<u>\$ (1,957)</u>	<u>\$ —</u>	<u>\$ 749</u>

16. CAPITALIZATION OF SOFTWARE DEVELOPMENT COSTS

The Company implemented an Enterprise Resource Planning (ERP) system over the last three years.

The cost of software that is developed or obtained for internal use is accounted for pursuant to ASC Topic 350, *Intangibles — Goodwill and Other* (formerly known as AICPA Statement of Position 98-1, *Accounting for the Costs of Computer Software Developed or Obtained for Internal Use*). Pursuant to ASC Topic 350, the Company capitalizes costs incurred during the application development stage of software developed for internal use, and expenses costs incurred during the preliminary project and the post-implementation operation stages of development. The Company capitalized \$4.9 million and \$4.5 million, respectively, during the nine months ended December 26, 2009 and December 27, 2008, in costs incurred for acquisition of the software license and related software development costs for new internal software that was in the application development stage. The total capitalized costs incurred include \$1.8 million for the cost of the software license and \$26.1 million in third party development costs and internal personnel costs. The capitalized costs are included as a component of property, plant and equipment in the consolidated financial statements.

The Company successfully completed the final major go-live milestone implementations in the ERP system during the first nine months ended December 26, 2009.

In connection with the development of the software for our next generation Blood Bank apheresis platform, the Company capitalized \$0.0 million and \$0.8 million in software development costs during the nine months ended December 26, 2009 and December 27, 2008, respectively, in accordance with ASC Topic 985-20, *Software* (formerly known as SFAS No. 86, *Accounting for the Cost of Computer Software to be Sold, Leased, or Otherwise Marketed*). Since the start of the project, a total of \$12.0 million in total software development costs has been capitalized in connection with the next generation Blood Bank apheresis platform. All costs capitalized were incurred after a detailed design of the software was developed and research and development activities on the underlying device were completed. Work on the apheresis platform has been temporarily suspended while the Company focuses on completing another project, which is expected to be completed during fiscal year 2010. We will begin to amortize these costs when the device is released for sale.

Additionally, the Company capitalized \$3.5 million and \$2.3 million in other software development costs for ongoing initiatives during the nine-months ended December 26, 2009 and December 27, 2008, respectively. At December 26, 2009, we have a total of \$9.5 million of costs capitalized related to other in process software development initiatives of which \$4.1 million has been placed into service to date. The costs capitalized for each project are included in intangible assets in the consolidated financial statements.

17. SUBSEQUENT EVENT

On January 31, 2010, the Company entered a definitive agreement under which we will acquire Global Med Technologies, Inc. for approximately \$60 million in cash tender offer. The tender offer is conditioned on the tender of a majority of the outstanding shares of Global Med's common and preferred stock, and subject to other customary closing conditions. The Company will fund this acquisition from available cash.

Global Med is a healthcare information technology company which markets a breadth of software solutions and services that span the blood supply continuum, from blood collection to the hospital transfusion center to the patient care environment. Global Med's software offerings are a strategic complement to our existing products and will allow us to offer customers an end-to-end software solution for blood management, from donor recruitment to the patient transfusion. Global Med had \$24 million in revenues through the first nine months of its current fiscal year.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") should be read in conjunction with both our interim consolidated financial statements and notes thereto which appear elsewhere in this Quarterly Report on Form 10-Q and our annual consolidated financial statements, notes thereto, and the MD&A contained in our fiscal year 2009 Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "SEC") on May 22, 2009. The following discussion may contain forward-looking statements and should be read in conjunction with the "Cautionary Statement Regarding Forward-Looking Information" beginning on page 33.

Our Business

Haemonetics is a blood management solutions company for our customers. Anchored by our reputable medical device systems, we also provide information technology platforms and value added services to provide customers with business solutions which support improved clinical outcomes for patients and efficiency in the blood supply chain.

Our Plasma and Blood Bank systems automate the collection and processing of donated blood, allowing users to collect only the blood component(s) they target — plasma, platelets, or red blood cells — increasing donor and patient safety as well as collection efficiencies. Our Diagnostics systems aid surgeons in assessing the likelihood for patient blood loss. Our Surgical systems salvage and process blood lost in surgery so the patient's blood is recovered for transfusion. These systems include devices and single-use, proprietary disposable sets ("disposables") that operate only with our specialized devices. Our information technology platforms are used by blood and plasma collectors to improve the safety and efficiency of blood collection by eliminating previously manual functions at not-for-profit blood banks and commercial plasma centers. Our business services products include consulting, Six Sigma, LEAN manufacturing and Impact™ Online offerings that support our customers' needs for regulatory compliance and operational efficiency in the blood supply chain.

We either sell our devices to customers or place our devices with customers subject to certain conditions. When the device is placed and remains our property, the customer has the right to use it for a period of time as long as the customer meets certain conditions we have established, which among other things, generally include one or more of the following:

- Purchase and consumption of a minimum level of disposables products;
- Payment of monthly rental fees; and/or
- An asset utilization performance metric, such as performing a minimum level of procedures per month per device.

Our disposables revenue stream, which includes the sales of disposables and fees for the use of our equipment, accounted for approximately 88% of our total revenues for both the third quarter and first nine months of fiscal year 2010, respectively, and 87% for both the third quarter and first nine months of fiscal year 2009, respectively.

Financial Summary

(in thousands, except per share data)	For the three months ended			For the nine months ended		
	December 26, 2009	December 27, 2008	% Increase/ (Decrease)	December 26, 2009	December 27, 2008	% Increase/ (Decrease)
Net revenues	\$ 165,169	\$ 155,447	6.3%	\$ 476,326	\$ 445,482	6.9%
Gross profit	\$ 85,447	\$ 78,296	9.1%	\$ 249,357	\$ 226,022	10.3%
<i>% of net revenues</i>	51.7%	50.4%		52.4%	50.7%	
Operating expenses	\$ 59,612	\$ 53,805	10.8%	\$ 170,173	\$ 158,588	7.3%
Operating income	\$ 25,835	\$ 24,491	5.5%	\$ 79,184	\$ 67,434	17.4%
<i>% of net revenues</i>	15.6%	15.8%		16.6%	15.1%	
Interest expense	\$ (248)	\$ (20)	1140.0%	\$ (722)	\$ (54)	1237.0%
Interest income	\$ 56	\$ 469	(88.1%)	\$ 309	\$ 1,623	(81.0%)
Other income, net	\$ (266)	\$ (1,451)	(81.7%)	\$ (1,389)	\$ (2,366)	(41.3%)
Income before taxes	\$ 25,377	\$ 23,489	8.0%	\$ 77,382	\$ 66,637	16.1%
Provision for income tax	\$ 7,091	\$ 7,273	(2.5%)	\$ 22,973	\$ 21,272	8.0%
<i>% of pre-tax income</i>	27.9%	31.0%		29.7%	31.9%	
Net income	\$ 18,286	\$ 16,216	12.8%	\$ 54,409	\$ 45,365	19.9%
<i>% of net revenues</i>	11.1%	10.4%		11.4%	10.2%	
Earnings per share-diluted	\$ 0.71	\$ 0.62	13.5%	\$ 2.08	\$ 1.73	20.0%

Net revenues increased 6.3% and 6.9% for the third quarter and first nine months of fiscal year 2010 over the comparable periods of fiscal year 2009. The effects of foreign exchange accounted for an increase of 3.0% and 1.9% for the third quarter and nine months, respectively. The remaining increase of 3.3% for the quarter and 5.0% for the nine months is mainly due to increases in our plasma and OrthoPAT disposables revenue combined with the impact of recent acquisitions, which contributed 1.6% and 1.0% to revenue growth for the quarter and the nine months, respectively.

Gross profit increased 9.1% and 10.3% as compared to the third quarter and first nine months of fiscal year 2009. The favorable effects of foreign exchange accounted for an increase of 6.0% and 5.9% for the third quarter and first nine months, respectively, of fiscal year 2010. The remaining increase of 3.1% for the quarter and 4.4% for the nine months was due primarily to increased sales and manufacturing efficiencies in our plasma business. This was partly offset by changes in product mix driven by higher sales of our lower margin plasma products.

Operating expenses increased 10.8% and 7.3% for the third quarter and first nine months of fiscal year 2010 over the comparable periods of fiscal year 2009. The unfavorable effects of foreign exchange accounted for an increase in operating expenses of 3.8% for the quarter and 0.3% for the nine months, respectively. Without the effects of foreign exchange, operating expenses increased 7.0% in the third quarter and 7.0% in the first nine months of fiscal year 2010. The higher operating expenses are primarily related to increased investment in research and development, the expenses from recent acquisitions, expenses associated with our ERP Phase II go-live, and higher expenses due to the marketing of blood management solutions. The recent acquisitions accounted for an increase in expenses of 3.4% in the third quarter and 2.3% in the first nine months. The noted increases in operating expenses were partly offset by a lack of restructuring costs in the first nine months of fiscal year 2010 when compared to the first nine months of fiscal year 2009.

Operating income increased 5.5% and 17.4% for the third quarter and first nine months, respectively, of fiscal year 2010 over the comparable periods of fiscal year 2009. The effects of foreign exchange accounted for an increase of 11.1% and 18.9% for the third quarter and nine months, respectively. Without the effects of foreign exchange operating income decreased 5.6% for the quarter and 1.5% for the nine months as a result of noted changes in gross profit and operating expenses.

Table of Contents

Net income increased 12.8% and 19.9% for the third quarter and first nine months of fiscal year 2010 over the comparable periods of fiscal year 2009. The effects of foreign exchange accounted for an increase in net income of 11.7% and 19.8% for the quarter and nine months, respectively. Without the effects of foreign exchange, net income increased 1.1% for the quarter and 0.1% for the nine months ended December 26, 2009. The increase in net income in the quarter is a result of a reduction in other expense and a reduction in the income tax rate, while the increase in the first nine months results from a reduction in the income tax rate that was partially offset by lower interest income.

RESULTS OF OPERATIONS

Net Revenues by Geography

(in thousands)	For the three months ended			For the nine months ended		
	December 26, 2009	December 27, 2008	% Increase	December 26, 2009	December 27, 2008	% Increase
United States	\$ 74,997	\$ 73,448	2.1%	\$ 225,223	\$ 205,748	9.5%
International	90,172	81,999	10.0%	251,103	239,734	4.7%
Net revenues	<u>\$ 165,169</u>	<u>\$ 155,447</u>	<u>6.3%</u>	<u>\$ 476,326</u>	<u>\$ 445,482</u>	<u>6.9%</u>

International Operations and the Impact of Foreign Exchange

Our principal operations are in the U.S., Europe, Japan and other parts of Asia. Our products are marketed in more than 80 countries around the world via a direct sales force as well as independent distributors and agents.

Our revenues generated outside the U.S. approximated 55% for the third quarter and 53% for the first nine months of fiscal year 2010 and 53% for the third quarter and 54% for the first nine months of fiscal year 2009. Revenues in Japan accounted for approximately 18.8% and 17.7% of total revenues for the third quarter of fiscal year 2010 and 2009, respectively and 17.2% and 16.5% of total revenues for the first nine months of fiscal year 2010 and 2009, respectively. Revenues in Europe accounted for approximately 27.7% and 27.6% of total revenues for the third quarters of fiscal year 2010 and 2009, respectively, and 27.7% and 29.5% of total revenues for the first nine months of fiscal year 2010 and 2009, respectively. International sales are primarily conducted in local currencies, primarily the Japanese Yen and the Euro. As discussed above, our results of operations are impacted by changes in the value of the Yen and the Euro relative to the U.S. dollar.

Please see section entitled "Foreign Exchange" in this discussion for a more complete explanation of how foreign currency affects our business and our strategy for managing this exposure.

Net Revenues by Product Type

(in thousands)	For the three months ended			For the nine months ended		
	December 26, 2009	December 27, 2008	% Increase/ (Decrease)	December 26, 2009	December 27, 2008	% Increase/ (Decrease)
Disposables	\$ 144,533	\$ 135,159	6.9%	\$ 418,242	\$ 387,803	7.8%
Software solutions	8,256	7,576	9.0%	25,810	21,913	17.8%
Equipment & other	12,380	12,712	(2.6%)	32,274	35,766	(9.8%)
Net revenues	<u>\$ 165,169</u>	<u>\$ 155,447</u>	<u>6.3%</u>	<u>\$ 476,326</u>	<u>\$ 445,482</u>	<u>6.9%</u>

[Table of Contents](#)**Disposables Revenues by Product Type**

(in thousands)	For the three months ended			For the nine months ended		
	December 26, 2009	December 27, 2008	% Increase/ (Decrease)	December 26, 2009	December 27, 2008	% Increase/ (Decrease)
Plasma disposables	\$ 59,177	\$ 53,594	10.4%	\$ 177,469	\$ 150,386	18.0%
Blood bank disposables						
Platelet	39,793	36,435	9.2%	111,350	108,388	2.7%
Red cell	12,022	13,051	(7.9%)	35,285	36,651	(3.7%)
	51,815	49,486	4.7%	146,635	145,039	1.1%
Hospital disposables						
Surgical	17,864	17,742	0.7%	51,920	50,995	1.8%
OrthoPAT	9,864	9,112	8.3%	27,126	26,301	3.1%
Diagnostics	5,813	5,225	11.3%	15,092	15,082	0.1%
	33,541	32,079	4.6%	94,138	92,378	1.9%
Total disposables revenue	\$ 144,533	\$ 135,159	6.9%	\$ 418,242	\$ 387,803	7.8%

Disposables

Disposables include the Plasma, Blood Bank, and Hospital product lines. Disposable revenue increased 6.9% and 7.8% for the third quarter and the first nine months, respectively, of fiscal year 2010 over the comparable periods of fiscal year 2009. Foreign exchange resulted in a 3.2% and 2.4% increase for the quarter and nine months, respectively. The remaining increase of 3.7% and 5.4% for the third quarter and the first nine months, respectively, of fiscal year 2010 were driven primarily by increases in the Plasma product line, as discussed below.

Plasma

Plasma disposables revenue increased 10.4% and 18.0% for the third quarter and the first nine months, respectively, of fiscal year 2010 compared to the same periods in fiscal year 2009. Foreign exchange resulted in a 2.8% and 1.8% increase for the quarter and nine months, respectively. For both the third quarter and first nine months of fiscal year 2010 as compared to the same periods in fiscal year 2009, higher collections in both the U.S. and Europe, share gains, and, to a lesser extent, pricing were the main reasons for the remaining increase of 7.6% and 16.2%, respectively.

As supply-demand balance has been achieved between source plasma collected and used in pharmaceutical production, we are seeing a moderation in collections. The pharmaceutical companies continue to balance collections to support the underlying growth in demand for plasma drugs which we believe to be in the 7% range. With contractual price increases, new products, and market share gains, we anticipate that plasma disposable revenue growth will moderate, but continue to outpace collection market growth in the near term.

Blood Bank

Blood bank consists of platelet and red cell disposables.

Platelet disposables revenue increased 9.2% for the third quarter and 2.7% for the first nine months of fiscal year 2010 compared to the same periods in fiscal year 2009. Comparing the third quarter and the first nine months of fiscal year 2010 to that of 2009, foreign exchange accounted for an increase of 4.4% and 4.6%, respectively. For the quarter, the remaining increase of 4.8% was the result of growth in North America and our Asia Pacific region. Our Japan business was level with the prior year, reflecting volume growth that was offset by a price reduction introduced this quarter. Without the effect of currency, revenues decreased 1.9% in the first nine months. The decrease was driven by the first quarter challenges in South Korea associated with the significant devaluation of South Korea's currency, the Won.

Red cell disposables decreased 7.9% and 3.7% for the third quarter and the first nine months, respectively, of fiscal year 2010 compared to the same periods in fiscal year 2009. Comparing the third quarter and the first nine months of fiscal year 2010 to that of 2009, foreign exchange accounted for an increase of 0.2% and a decrease of 0.4%, respectively. The remaining decrease of 8.1% for the quarter and 3.3% for the nine months was driven by lower demand for red cells as a result of fewer surgeries and a reduced demand for automated collection driven by (i) 5% more donors due to the entry of 16 year olds to the

Table of Contents

blood donor population, which combined resulted in a reliance on a higher percentage of whole blood collections, (ii) a perception among certain customers that the manual collection of whole blood is more cost effective than automated collection, and (iii) protocol changes and competitive challenges in our French market.

Hospital

Hospital consists of Surgical, OrthoPAT, and Diagnostics products.

Revenues from our surgical disposables increased 0.7% and 1.8% for the third quarter and the first nine months, respectively, of fiscal year 2010 compared to the same periods in fiscal year 2009. Surgical disposables revenue consists principally of the Cell Saver and cardioPAT products. Foreign exchange resulted in an increase in surgical disposables revenue of 3.7% for the quarter and 2.7% for the nine months. Without the effect of currency, surgical disposables decreased by 3.0% and 0.9% for the third quarter and the first nine months, respectively. The decrease was the result of a moderate decline in open heart procedures.

Revenues from our OrthoPAT disposables increased 8.3% and 3.1% for the third quarter and the first nine months, respectively, of fiscal year 2010 compared to the same periods in fiscal year 2009. Foreign exchange resulted in an increase in OrthoPAT disposables revenue of 2.0% for the quarter and 0.7% for the nine months. Without the effect of currency, OrthoPAT disposables revenue increased by 6.3% and 2.4% for the third quarter and first nine months, respectively. The increase was primarily the result of increased usage of the OrthoPAT.

Revenues from our diagnostics products increased 11.3% and 0.1% for the third quarter and the first nine months, respectively, of fiscal year 2010 compared to the same periods in fiscal year 2009. Diagnostics product revenue consists principally of the TEG products. Comparing the third quarter and the first nine months of fiscal year 2010 to that of 2009, foreign exchange accounted for an increase of 1.3% and 0.6%, respectively. Without the effect of currency, diagnostic product revenues increased by 10.0% for the quarter but decreased by 0.5% for the nine months. Diagnostics product revenue is unique, compared to revenue from other segments, in that it includes sales of both the TEG Analyzer and the consumable supplies. The revenue increase in the quarter is due primarily to growth in consumables as equipment declined in our distributor markets on a year over year basis both for the quarter and on a year to date basis as hospitals delayed capital purchases, primarily in the first and second quarter.

Software Solutions

Our software solutions revenues include revenue from software sales. Software solutions revenues increased 9.0% and 17.8% for the third quarter and the first nine months of fiscal year 2010 over the comparable period of fiscal year 2009. Foreign exchange resulted in a 1.2% increase for both the quarter and nine months. The remaining increase of 7.8% and 16.6% for the third quarter and the first nine months of fiscal year 2010 was driven primarily by revenues associated with two recent acquisitions.

Equipment & Other

Our equipment & other revenues include revenue from equipment sales, repairs performed under preventive maintenance contracts or emergency service visits, spare part sales, and various service and training programs. Equipment & other revenues decreased 2.6% and 9.8% for the third quarter and the first nine months, respectively, of fiscal year 2010 over the comparable period of fiscal year 2009. Foreign exchange resulted in a 1.5% increase for the quarter and a 1.7% decrease for the nine months. Without the effect of currency, the decrease of 4.1% and 8.1% for the third quarter and the first nine months of fiscal year 2010 is primarily the result of fewer equipment sales, particularly to distributor customers due to macro economic trends impacting health care funding. Equipment sales also continue to be impacted by restricted hospital capital spending. Despite the decline in equipment sales, our installed base (which includes both devices placed with customers and sold to customers) has increased 5% since the beginning of the fiscal year. Also, offsetting these declines is the impact of the SEBRA acquisition on September 4, 2009.

[Table of Contents](#)

Gross Profit

(in thousands)	For the three months ended		% Increase	For the nine months ended		% Increase
	December 26, 2009	December 27, 2008		December 26, 2009	December 27, 2008	
Gross profit	\$ 85,447	\$ 78,296	9.1%	\$ 249,357	\$ 226,022	10.3%
% of net revenues	51.7%	50.4%		52.4%	50.7%	

Gross profit increased 9.1% and 10.3% for the third quarter and the first nine months of fiscal year 2010 as compared to the same periods of fiscal year 2009. Our gross profit margin improved 130 basis points for the third quarter and 170 basis points for the first nine months of fiscal year 2010. The improvement was attributable to foreign exchange and improved manufacturing efficiencies, particularly for our plasma business. Product mix partly offset these improvements due to increased sales of our lower margin plasma products.

Operating Expenses

(in thousands)	For the three months ended		% Increase	For the nine months ended		% Increase
	December 26, 2009	December 27, 2008		December 26, 2009	December 27, 2008	
Research, development and engineering	\$ 6,461	\$ 5,840	10.6%	\$ 19,714	\$ 16,901	16.6%
% of net revenues	3.9%	3.8%		4.1%	3.8%	
Selling, general and administrative	\$ 53,151	\$ 47,965	10.8%	\$ 150,459	\$ 141,687	6.2%
% of net revenues	32.2%	30.9%		31.6%	31.8%	
Total operating expenses	\$ 59,612	\$ 53,805	10.8%	\$ 170,173	\$ 158,588	7.3%
% of net revenues	36.1%	34.6%		35.7%	35.6%	

Research, Development and Engineering

Research, development and engineering expenses increased 10.6% and 16.6% for the third quarter and the first nine months of fiscal year 2010 as compared to the same periods of fiscal year 2009. The increase is a result of increased spending in our core blood collection technology combined with investments in whole blood collection products and Arryx blood diagnostics technologies.

Selling, General and Administrative

During the third quarter and first nine months of fiscal year 2010, selling, general and administrative expenses increased 10.8% and 6.2%, respectively. Foreign exchange resulted in an increase in selling, general and administrative expenses of 4.3% and 0.3%, respectively, during fiscal year 2010. Excluding the impact of foreign exchange, selling, general and administrative expense increased 6.5% and 5.9% for the third quarter and nine months, respectively. The increase was due primarily to (i) expenses brought on from recent acquisitions that had not been reflected in the third quarter of fiscal year 2009, (ii) expenses associated with our ERP Phase II go-live, and (iii) general selling, marketing and handling costs necessary to support the increase in sales and the introduction of blood management solutions. The noted increases were partly offset by a lack of restructuring costs in the first nine months of fiscal year 2010 when compared to the first nine months of fiscal year 2009.

Operating Income

(in thousands)	For the three months ended		% Increase	For the nine months ended		% Increase
	December 26, 2009	December 27, 2008		December 26, 2009	December 27, 2008	
Operating income	\$ 25,835	\$ 24,491	5.5%	\$ 79,184	\$ 67,434	17.4%
% of net revenues	15.6%	15.8%		16.6%	15.1%	

Operating income increased 5.5% and 17.4% for the third quarter and first nine months, respectively, of fiscal year 2010 as compared to the same periods of fiscal year 2009. Foreign exchange resulted in increases of 11.2% and 18.9% in operating income during the quarter and first nine months, respectively. Without the effects of foreign currency, operating income decreased 5.7% for the quarter and 1.5% for the first nine months due to the net of sales and gross profit growth offset by increases in operating expenses.

Other (expense)/income, net

(in thousands)	For the three months ended		% Decrease	For the nine months ended		% Increase
	December 26, 2009	December 27, 2008		December 26, 2009	December 27, 2008	
Interest expense	\$ (248)	\$ (20)		\$ (722)	\$ (54)	
Interest income	56	469		309	1,623	
Other expense, net	(266)	(1,451)		(1,389)	(2,366)	
Total other expense, net	\$ (458)	\$ (1,002)	(54.3%)	\$ (1,802)	\$ (797)	n.m.

Total other expense, net decreased 54.3% for the third quarter of fiscal year 2010 as compared to the third quarter of fiscal year 2009. Total other income, net increased more than 100% for first nine months of fiscal year 2010 as compared to the same period of fiscal year 2009. The main reasons for the increase is the net of (i) the increase in interest expense due to the accounting relating to the contingent consideration on a recent acquisition, (ii) the decrease in interest income due to significantly reduced investment yield, and (iii) a reduction in foreign exchange losses on foreign currency denominated assets.

Income Taxes

(in thousands)	For the three months ended		% Decrease	For the nine months ended		% Decrease
	December 26, 2009	December 27, 2008		December 26, 2009	December 27, 2008	
Reported income tax rate	27.9%	31.0%	(3.1%)	29.7%	31.9%	(2.2%)

Our reported tax rate includes two principal components: an expected effective annual tax rate and discrete items resulting in additional provisions or benefits that are recorded in the quarter that an event arises. Events or items that give rise to discrete recognition include finalizing audit examinations for open tax years or a statute of limitation's expiration.

The reported tax rate was 27.9% for the three months ended December 26, 2009. The reported tax rate includes:

- Our expected annual effective tax rate of 31.1% , comprised of the U.S. federal statutory tax rate of 35.0% reduced by tax benefits from foreign taxes (including our Swiss principal) and a domestic manufacturing deduction, offset in part by the state tax provision and stock compensation expenses not deductible in all jurisdictions; and

The following net discrete items:

- A \$0.8 million benefit from the expected full utilization of the foreign tax gross-up associated with a FY10 dividend from Japan

Table of Contents

- A \$0.1 million benefit from the expiration of various reserves, the fiscal year 2009 provision to return analysis and foreign and state tax assessments.

The reported tax rate was 31.0% for the three months ended December 27, 2008. The reported tax rate equaled the expected effective annual tax rate which reflected tax benefits from foreign taxes and a domestic manufacturing deduction, offset in part by the state tax provision, and stock compensation expense not deductible in all jurisdictions.

The reported tax rate was 29.7% for the nine months ended December 26, 2009. The reported tax rate includes:

- Our expected annual effective tax rate of 31.1%, comprised of the U.S. federal statutory rate of 35.0% reduced by tax benefits from foreign taxes (including our Swiss principal) and a domestic manufacturing deduction, plus the state tax provision, and stock compensation expenses not deductible in all jurisdictions; and

The following discrete items:

- A \$0.1 million benefit from the expiration of various reserves, the fiscal year 2009 provision to return analysis and foreign and state tax assessments.
- A \$1.2 million benefit (on a year to date basis) from the expected full utilization of the foreign tax gross-up associated with a FY10 dividend from Japan.

The reported tax rate was 31.9% for the nine months ended December 27, 2008. The reported tax rate included:

- A 35.1% expected effective annual tax rate which reflects tax benefits from foreign taxes and a domestic manufacturing deduction, offset in part by the state tax provision, and stock compensation expenses not deductible in all jurisdictions. The reported tax rate also included a \$1.1 million reversal of previously accrued income taxes because of the expiration of the statute of limitations.

Liquidity and Capital Resources

The following table contains certain key performance indicators we believe depict our liquidity and cash flow position:

(dollars in thousands)	December 26, 2009	March 28, 2009
Cash & cash equivalents	\$ 168,993	\$ 156,721
Working capital	\$ 286,962	\$ 289,530
Current ratio	3.7	4.1
Net cash position (1)	\$ 149,083	\$ 150,683
Days sales outstanding (DSO)	63	67
Disposables finished goods inventory turnover	6.7	7.1

(1) Net cash position is the sum of cash and cash equivalents less total debt.

Our primary sources of capital include cash and cash equivalents, internally generated cash flows, bank borrowings and option exercises. We believe these sources to be sufficient to fund our requirements, which are primarily capital expenditures and acquisitions, new business and product development, and working capital for at least the next twelve months.

[Table of Contents](#)

(in thousands)	For the nine months ended		Increase/ (Decrease)
	December 26, 2009	December 27, 2008	
Net cash provided by (used in):			
Operating activities	\$ 93,981	\$ 72,658	\$ 21,323
Investing activities	(64,031)	(45,607)	(18,424)
Financing activities	(18,803)	(33,880)	15,077
Effect of exchange rate changes on cash and cash equivalents (1)	1,125	(1,399)	2,524
Net increase/(decrease) in cash and cash equivalents	<u>\$ 12,272</u>	<u>\$ (8,228)</u>	<u>\$ 20,500</u>

(1) The balance sheet is affected by spot exchange rates used to translate local currency amounts into U.S. dollars. In accordance with GAAP, we have removed the effect of foreign currency throughout our cash flow statement, except for its effect on our cash and cash equivalents.

In May 2009, Board of Directors approved a \$40.0 million share repurchase. Through December 26, 2009, the Company repurchased 735,497 shares of its common stock for an aggregate purchase price of \$40.0 million.

Cash Flow Overview:

Nine Month Comparison

Operating Activities:

Net cash provided by operating activities increased by \$21.3 million in the first nine months of fiscal year 2010 as compared to the first nine months of fiscal year 2009 due primarily to:

- \$9.0 million increase in net income;
- \$12.1 million reduced investment in accounts receivable due to improved collections over the same period last year;
- \$9.2 million reduced investment in inventories;
- \$6.8 million reduced investment in prepaid income taxes; and
- \$3.9 million reduced investment in other assets and other long-term liabilities

partially offset by

- the \$3.9 million change in unrealized gain from hedging activities and
- a \$17.3 million increase in payments of accounts payable and accrued expenses that was primarily the result of a \$13.7 million payment of (i) the fiscal year 2009 employee performance bonuses worldwide and (ii) the discretionary bonus for extraordinary performance to all employees other than the Chief Executive Officer and certain other executives during the first quarter of fiscal year 2010.

Investing Activities:

Net cash used in investing activities increased by \$18.4 million during the first nine months of fiscal year 2010 as compared to the first nine months of 2009 due primarily to the \$12.8 million acquisition of SEBRA and the \$6.6 million paid relating to the acquisition of Neoteric.

Financing Activities:

Net cash used in financing activities decreased by \$15.1 million in the first nine months of fiscal year 2010 as compared to the first nine months of 2009 due primarily to:

Table of Contents

- \$20.0 million decrease in cash paid out relating to stock repurchases and
 - \$13.6 million increase in net borrowings under short-term revolving credit agreements
- partially offset by
- \$21.1 million decrease in exercise of stock options and related tax benefits.

Inflation

We do not believe that inflation had a significant impact on our results of operations for the periods presented. Historically, we believe we have been able to mitigate the effects of inflation by improving our manufacturing and purchasing efficiencies, by increasing employee productivity, and by adjusting the selling prices of products. We continue to monitor inflation pressures generally and raw materials indices that may affect our procurement and production costs. Increases in the price of petroleum derivatives could result in corresponding increases in our costs to procure plastic raw materials.

Foreign Exchange

Our revenues generated outside the U.S. in local currencies approximated 55% for the third quarter and 53% for the first nine months of fiscal year 2010, yet our reporting currency is the U.S. dollar. Foreign exchange risk arises because we engage in business in foreign countries in local currency. Exposure is partially mitigated by producing and sourcing product in local currency and expenses incurred by local sales offices. However, whenever the U.S. dollar strengthens relative to the other major currencies, there is an adverse affect on our results of operations and alternatively, whenever the U.S. dollar weakens relative to the other major currencies there is a positive effect on our results of operations.

Our primary foreign currency exposures in relation to the U.S. dollar are the Euro and the Japanese Yen. In response to the sharply increased volatility in the foreign exchange rates, we entered into forward contracts to hedge the anticipated cash flows from forecasted Great British Pound and Canadian Dollar denominated costs.

It is our policy to minimize for a period of time, the unforeseen impact on our financial results of fluctuations in foreign exchange rates by using derivative financial instruments known as forward contracts to hedge the anticipated cash flows from forecasted foreign currency denominated sales and costs. Hedging through the use of forward contracts does not eliminate the volatility of foreign exchange rates, but because we generally enter into forward contracts one year in advance of the foreign currency denominated cash flows, rates are fixed for a one-year period, thereby facilitating financial planning and resource allocation. We enter into forward contracts that mature one month prior to the anticipated timing of the forecasted foreign currency denominated sales. These contracts are designated as cash flow hedges and are intended to lock in the expected cash flows of forecasted foreign currency denominated sales and costs at the available spot rate. Actual spot rate gains and losses on these contracts are recorded in sales and costs, at the same time the underlying transactions being hedged are recorded. The final impact of currency fluctuations on the results of operations is dependent on the local currency amounts hedged and the actual local currency results.

Presented below are the spot rates for our Euro and Japanese Yen cash flow hedges that settled in fiscal year 2009, settled the first nine months of fiscal year 2010, or are presently outstanding. These hedges cover our long foreign currency positions that result from our sales in Europe and Japan. The table also shows the relative strengthening or weakening of the spot rates associated with those hedge contracts versus the spot rates in the contracts that settled in the prior comparable period.

Table of Contents

	First Quarter	Strengthen / (Weaken)	Second Quarter	Strengthen / (Weaken)	Third Quarter	Strengthen / (Weaken)	Fourth Quarter	Strengthen / (Weaken)
Euro — Hedge Spot Rate (US\$ per Euro)								
FY09	1.3453		1.3704		1.4396		1.4908	
FY10	1.5681	16.6%	1.4890	8.6%	1.3192	(8.4%)	1.2812	(14.1%)
FY11	1.3582	(13.4%)	1.4272	(4.2%)	1.4817	12.3%		
Japanese Yen — Hedge Spot Rate (JPY per US\$)								
FY09	120.6432		116.7411		112.8810		106.2511	
FY10	105.2792	12.7%	105.1132	10.0%	96.3791	14.6%	93.4950	12.0%
FY11	98.1677	6.8%	94.9066	9.7%	89.13	7.5%		

* We generally place our cash flow hedge contracts on a rolling twelve month basis. Accordingly, the only hedge contracts placed for fiscal year 2011 are for the first, second, and third quarters.

Recent Accounting Pronouncements

In October 2009, the FASB issued Accounting Standards Update No. 2009-13, *Multiple-Deliverable Revenue Arrangements*, an amendment to FASB ASC topic 605, *Revenue Recognition*, and Update No. 2009-14, *Certain Revenue Arrangements That Include Software Elements*, an amendment to FASB ASC subtopic 985-605, *Software — Revenue Recognition* (the “Updates”). The Updates provide guidance on arrangements that include software elements, including tangible products that have software components that are essential to the functionality of the tangible product and will no longer be within the scope of the software revenue recognition guidance, and software-enabled products that will now be subject to other relevant revenue recognition guidance. The Updates provide authoritative guidance on revenue arrangements with multiple deliverables that are outside the scope of the software revenue recognition guidance. Under the new guidance, when vendor specific objective evidence or third party evidence of fair value for deliverables in an arrangement cannot be determined, a best estimate of the selling price is required to separate deliverables and allocate arrangement consideration using the relative selling price method. The Updates also include new disclosure requirements on how the application of the relative selling price method affects the timing and amount of revenue recognition. The Updates must be adopted in the same period using the same transition method and are effective prospectively, with retrospective adoption permitted, for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. Early adoption is also permitted; however, early adoption during an interim period requires retrospective application from the beginning of the fiscal year. The Company is currently assessing the timing and method of adoption, as well as the possible impact of this guidance on its financial position and results of operations.

In June 2009, the FASB issued requirements under FASB Statement No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles — a replacement of FASB Statement No. 162*. The FASB Accounting Standards Codification (ASC) will become the source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. FASB Statement No. 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. This statement became effective during our second quarter of fiscal year 2010 and its impact is reflected in our financial position and results of operation for the nine months ended December 26, 2009.

Under ASC Topic 805, *Business Combinations* (formerly known as FASB Statement No. 141(R), *Business Combinations*), the FASB requires that all business combinations use the acquisition method (formerly the purchase method) and that an acquiring entity be identified in all business combinations. ASC Topic 805 also requires the acquiring entity in a business combination to recognize all (and only) the assets acquired and liabilities assumed in the transaction; establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed; and requires the acquirer to disclose to investors and other users all of the information they need to evaluate and understand the nature and financial effect of the business combination. This statement became effective for our fiscal year 2010 and its impact is reflected in our financial position and results of operations for the nine months ended December 26, 2009. The Company’s acquisition of L’Attitude Medical Systems, Inc. (“Neoteric”) and asset acquisition of the blood collection and processing business unit (“SEBRA”) of Engineering and Research Associates, Inc. during the first nine months of fiscal year 2010 were both accounted for in accordance to the requirements of ASC Topic 805 — see Note 9.

[Table of Contents](#)

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* (“SFAS 167”). SFAS 167 modifies how a company determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. SFAS No. 167 has not yet been incorporated into the Codification. SFAS 167 clarifies that the determination of whether a company is required to consolidate an entity is based on, among other things, an entity’s purpose and design and a company’s ability to direct the activities of the entity that most significantly impact the entity’s economic performance. SFAS 167 requires an ongoing reassessment of whether a company is the primary beneficiary of a variable interest entity. SFAS 167 also requires additional disclosures about a company’s involvement in variable interest entities and any significant changes in risk exposure due to that involvement. SFAS 167 is effective for fiscal years beginning after November 15, 2009. The Company has not completed its assessment of the impact SFAS 167, if any, will have on its financial condition, results of operations or cash flows.

Cautionary Statement Regarding Forward-Looking Information

Statements contained in this report, as well as oral statements we make which are prefaced with the words “may,” “will,” “expect,” “anticipate,” “continue,” “estimate,” “project,” “intend,” “designed,” and similar expressions, are intended to identify forward looking statements regarding events, conditions, and financial trends that may affect our future plans of operations, business strategy, results of operations, and financial position. These statements are based on our current expectations and estimates as to prospective events and circumstances about which we can give no firm assurance. Further, any forward-looking statement speaks only as of the date on which such statement is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made. As it is not possible to predict every new factor that may emerge, forward-looking statements should not be relied upon as a prediction of our actual future financial condition or results. These forward-looking statements, like any forward-looking statements, involve risks and uncertainties that could cause actual results to differ materially from those projected or anticipated. Such risks and uncertainties include technological advances in the medical field, and our standards for transfusion medicine and our ability to successfully implement products that incorporate such advances and standards, product demand and market acceptance of our products, regulatory uncertainties, the effect of economic and political conditions, the impact of competitive products and pricing, price volatility in petroleum products (plastics are the principal component of our disposables, which are the main source of our revenues), the impact of industry consolidation, foreign currency exchange rates, changes in customers’ ordering patterns, the effect of industry consolidation as seen in the Plasma market, the effect of communicable diseases and the effect of uncertainties in markets outside the U.S. (including Europe and Asia) in which we operate. The foregoing list should not be construed as exhaustive.

[Table of Contents](#)

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's exposures relative to market risk are due to foreign exchange risk and interest rate risk.

FOREIGN EXCHANGE RISK

See the section entitled Foreign Exchange for a discussion of how foreign currency affects our business. It is our policy to minimize for a period of time, the unforeseen impact on our financial results of fluctuations in foreign exchange rates by using derivative financial instruments known as forward contracts to hedge anticipated cash flows from forecasted foreign currency denominated sales. We do not use the financial instruments for speculative or trading activities. At December 26, 2009, we had the following significant foreign exchange contracts to hedge the anticipated cash flows from forecasted foreign currency denominated sales outstanding:

Hedged Currency	(BUY) / SELL Local Currency	Weighted Spot Contract Rate		Weighted Forward Contract Rate		Fair Value Gain / (Loss)	Maturity
Euro	9,327,944	1.329		1.330		\$ (881,774)	Jan 2010 - Feb 2010
Euro	9,582,063	1.358		1.357		\$ (641,657)	Mar 2010 - May 2010
Euro	8,816,747	1.427		1.428		\$ 26,949	Jun 2010 - Aug 2010
Euro	10,242,532	1.482		1.478		\$ 525,224	Sep 2010 - Nov 2010
Japanese Yen	965,143,731	94.76	per US\$	93.77	per US\$	\$ (229,962)	Jan 2010 - Feb 2010
Japanese Yen	1,369,475,624	98.17	per US\$	97.50	per US\$	\$ (874,984)	Mar 2010 - May 2010
Japanese Yen	1,392,004,698	94.91	per US\$	94.35	per US\$	\$ (434,773)	Jun 2010 - Aug 2010
Japanese Yen	1,527,960,999	89.13	per US\$	88.77	per US\$	\$ 461,612	Sep 2010 - Nov 2010
GBP	(672,161)	1.415		1.417		\$ 120,294	Jan 2010
GBP	(2,276,051)	1.471		1.472		\$ 277,963	Feb 2010 - Apr 2010
GBP	(2,727,724)	1.653		1.652		\$ (147,931)	May 2010 - Jul 2010
GBP	(2,645,949)	1.632		1.630		\$ (88,128)	Aug 2010 - Oct 2010
GBP	(804,319)	1.623		1.619		\$ (18,913)	Nov 2010
CAD	(3,761,190)	1.088	per US\$	1.086	per US\$	\$ 89,101	Jan 2010 - Mar 2010
CAD	(2,985,642)	1.096	per US\$	1.095	per US\$	\$ 91,837	Apr 2010 - Jun 2010
CAD	(3,475,271)	1.086	per US\$	1.086	per US\$	\$ 78,925	Jul 2010 - Sep 2010
CAD	(1,903,018)	1.061	per US\$	1.062	per US\$	\$ 4,175	Oct 2010 - Nov 2010
						<u>(\$1,642,042)</u>	

We estimate the change in the fair value of all forward contracts assuming both a 10% strengthening and weakening of the U.S. dollar relative to all other major currencies. In the event of a 10% strengthening of the U.S. dollar, the change in fair value of all forward contracts would result in a \$10.2 million increase in the fair value of the forward contracts; whereas a 10% weakening of the US dollar would result in a \$11.7 million decrease in the fair value of the forward contracts.

INTEREST RATE RISK

All of our long-term debt is at fixed rates. Accordingly, a change in interest rates has an insignificant effect on our interest expense amounts. The fair value of our long-term debt, however, does change in response to interest rate movements due to its fixed rate nature. These changes reflect the premium (when market interest rates decline below the contract fixed interest rates) or discount (when market interest rates rise above the fixed interest rate) that an investor in these long term obligations would pay in the market interest rate environment.

At December 26, 2009, the fair value of our long-term debt was approximately \$0.6 million higher than the value of the debt reflected on our financial statements. This higher fair market is entirely related to the \$4.8 million remaining principal balance of the original \$10.0 million, 8.41% real estate mortgage due January, 2016.

Using scenario analysis, if the interest rate on all long-term maturities changed by 10% from the rate levels that existed at December 26, 2009, the fair value of our long-term debt would change by approximately \$0.0 million.

ITEM 4. CONTROLS AND PROCEDURES

We conducted an evaluation, as of December 26, 2009, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer (the Company's principal executive officer and principal financial officer, respectively) regarding the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rule 13a-15 of the Securities Exchange Act of 1934 (the "Exchange Act"). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective.

There were no changes in the Company's internal control over financial reporting which occurred during the three months ended December 26, 2009 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II — OTHER INFORMATION

Item 1. Legal Proceedings

In December 2005, we filed a lawsuit against Baxter Healthcare SA and Fenwal Inc. in Massachusetts federal district court, seeking an injunction and damages on account of Baxter's infringement of a Haemonetics patent, through the sale of Baxter's ALYX brand automated red cell collection system, a competitor of our automated red cell collection systems. In March 2007, Baxter sold the Transfusion Technologies Division (which markets the ALYX product) to private investors, TPG, and Maverick Capital, Ltd. The new company which resulted from the sale was renamed Fenwal. In January 2009, a jury found that the Fenwal ALYX system infringed Haemonetics' patent and awarded us \$15.7 million in damages for past infringement. On June 2, 2009, the court ruled that, in addition to paying the damages awarded by the jury, Fenwal must stop selling the ALYX consumable by December 1, 2010 and must pay Haemonetics a 10% royalty on ALYX consumable net sales from January 30, 2009 until December 1, 2010 when the injunction takes effect. In addition, the court awarded pre-judgment interest at 5% on the unpaid damages awarded. On August 19, 2009, an amended judgment was issued under which Haemonetics was awarded \$11.3 million for lost profits suffered as a result of the infringement, \$4.4 million in royalty damages suffered as a result of the infringement, and prejudgment interest of \$2.3 million for a total award of \$18.0 million. Fenwal and Baxter have appealed these rulings to the United States Court of Appeals for the Federal Circuit. The damages have not been paid and the royalties are being escrowed pending a decision on the appeal. On December 16, 2009, the U.S. Patent Office granted a request by Fenwal for the ex-parte re-examination of the Haemonetics patent, and that re-examination process is proceeding.

On December 7, 2009, Fenwal had announced that it began shipping a red cell collection kit with a modified separation chamber, and that it is discontinuing sales of its original ALYX consumable kit. We believe this new collection kit also infringes our patent. On December 14, 2009, we filed a new infringement suit in Massachusetts federal district court seeking an injunction and damages from Fenwal's sale of this new consumable.

Item 1A. Risk Factors

In addition to the other information set forth in this report, careful consideration should be given to the factors discussed in Part 1, "Item 1A. Risk Factors" in the Company's Annual Report on Form 10-K for the year ended March 28, 2009, which could materially affect the Company's business, financial condition or future results. The risks described in the Company's Annual Report on Form 10-K are not the only risks facing the Company. Additional risks and uncertainties not currently known to the Company or that it currently deems to be immaterial also may materially adversely affect its business, financial condition and/or operating results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Through December 26, 2009, the Company repurchased 735,497 shares of its common stock for an aggregate purchase price of \$40.0 million. We reflect stock repurchases in our financial statements on a "trade date" basis and as Authorized Unissued (Haemonetics is a Massachusetts company and under Massachusetts law repurchased shares are treated as authorized but unissued). On April 2, 2009, the Board of Directors set a \$40.0 million share repurchase expenditure limit which was publicly announced.

All of the purchases during the quarter were made under the publicly announced program. All purchases were made in the open market.

Table of Contents

<u>Period</u>	<u>Total Number of Shares Repurchased</u>	<u>Average Price Paid per Share including Commissions</u>	<u>Total Dollar Value of Shares Purchased as Part of Publicly Announced Plans or Programs</u>	<u>Maximum Dollar Value of Shares that May Yet be Purchased Under the Plans or Programs</u>
Aug. 23, 2009 to Sep. 26, 2009	139,722	\$ 54.83	\$ 7,579,989	\$ 32,420,011
Sep. 27, 2009 to Oct. 26, 2009	233,349	\$ 55.18	12,821,375	\$ 19,598,636
Oct. 27, 2009 to Nov. 26, 2009	362,426	\$ 54.33	19,598,602	\$ 34
Nov. 27, 2009 to Dec. 26, 2009	—	—	—	\$ 34
Total	<u>735,497</u>	<u>\$ 54.38</u>	<u>\$ 39,999,966</u>	

Item 3. Defaults upon Senior Securities

Not applicable.

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits

- 31.1 Certification pursuant to Section 302 of Sarbanes-Oxley Act of 2002, of Brian Concannon, President and Chief Executive Officer of the Company
- 31.2 Certification pursuant to Section 302 of Sarbanes-Oxley of 2002, of Christopher Lindop, Chief Financial Officer and Vice President Business Development of the Company
- 32.1 Certification Pursuant to 18 United States Code Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, of Brian Concannon, President and Chief Executive Officer of the Company
- 32.2 Certification Pursuant to 18 United States Code Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, of Christopher Lindop, Chief Financial Officer and Vice President Business Development of the Company

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HAEMONETICS CORPORATION

Date: February 3, 2010

By: /s/ Brian Concannon
Brian Concannon, President and Chief Executive Officer
(Principal Executive Officer)

Date: February 3, 2010

By: /s/ Christopher Lindop
Christopher Lindop, Chief Financial Officer and Vice
President Business Development (Principal Financial Officer)

CERTIFICATION

I, Brian Concannon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Haemonetics Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 3, 2010

/s/ Brian Concannon

Brian Concannon, President and Chief Executive
Officer (Principal Executive Officer)

CERTIFICATION

I, Christopher Lindop, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Haemonetics Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 3, 2010

/s/ Christopher Lindop

Christopher Lindop, Chief Financial Officer and
Vice President Business Development
(Principal Financial Officer)

Certification Pursuant To
18 USC. Section 1350,
As Adopted Pursuant To
Section 906 of the Sarbanes/Oxley Act of 2002

In connection with the Quarterly Report of Haemonetics Corporation (the "Company") on Form 10-Q for the period ending December 26, 2009 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Brian Concannon, President and Chief Executive Officer of the Company, certify, pursuant to Section 1350 of Chapter 63 of Title 18, United States Code, that this Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in this Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 3, 2010

/s/ Brian Concannon

Brian Concannon,
President and Chief Executive Officer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Haemonetics and will be retained by Haemonetics and furnished to the Securities and Exchange Commission or its staff upon request.

Certification Pursuant To
18 USC. Section 1350,
As Adopted Pursuant To
Section 906 of the Sarbanes/Oxley Act of 2002

In connection with the Quarterly Report of Haemonetics Corporation (the "Company") on Form 10-Q for the period ending December 26, 2009 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Christopher Lindop, Chief Financial Officer and Vice President Business Development of the Company, certify, pursuant to Section 1350 of Chapter 63 of Title 18, United States Code, that this Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in this Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 3, 2010

/s/ Christopher Lindop

Christopher Lindop,
Chief Financial Officer and Vice President
Business Development

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Haemonetics and will be retained by Haemonetics and furnished to the Securities and Exchange Commission or its staff upon request.