

Website Supplemental Information

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Deal Related Amortization

Supplemental Information - Deal Related Amortization

(\$ Millions, except per Share Data)

	FY15	Q116	Q216	Q316	Q416	FY16	Q117	Q217	Q317	Updated FY17 Guidance - Feb 6, 2017
Adjusted Net Income	\$ 75	\$ 13	\$ 17	\$ 19	\$ 14	\$ 63	\$ 8	\$ 18	\$ 18	
Deal Amortization	\$ 30	\$ 7	\$ 7	\$ 7	\$ 7	\$ 29	\$ 7	\$ 7	\$ 7	\$27
Tax Effect of Deal Amortization	\$ (9)	\$ (2)	\$ (2)	\$ (2)	\$ (2)	\$ (8)	\$ (2)	\$ (2)	\$ (2)	(\$7)
Adjusted Net Income - Before Deal Amortization	\$ 96	\$ 18	\$ 23	\$ 25	\$ 19	\$ 84	\$ 13	\$ 24	\$ 23	
Adjusted Earnings Per Share	\$ 1.45	\$ 0.24	\$ 0.34	\$ 0.38	\$ 0.27	\$ 1.23	\$ 0.15	\$ 0.36	\$ 0.34	
Deal Amortization, EPS	\$ 0.40	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.09	\$ 0.40	\$ 0.10	\$ 0.10	\$ 0.09	\$0.38
Adjusted Earnings Per Share - Before Deal Amortization	\$ 1.85	\$ 0.35	\$ 0.44	\$ 0.48	\$ 0.36	\$ 1.63	\$ 0.25	\$ 0.46	\$ 0.43	

FY17 Product Category Growth Rates in Reported and Constant Currency

	Q1 % Growth - Constant Currency	Q1 % Growth - Reported Currency	Q2 % Growth - Constant Currency	Q2 % Growth - Reported Currency	Q3 % Growth - Constant Currency	Q3 % Growth - Reported Currency
Plasma	12.3%	10.3%	12.0%	11.3%	9.2%	8.0%
Hemostasis	11.5%	9.3%	17.6%	15.0%	19.4%	15.5%
Cell Processing	-2.9%	-6.2%	-6.3%	-7.6%	-2.9%	-6.6%
Blood Center	-13.3%	-14.6%	-11.7%	-11.8%	-14.0%	-15.6%
Total Revenue	0.3%	-1.6%	1.0%	0.3%	-0.6%	-2.4%

(\$ Millions)

	<u>Q116</u>	<u>Q216</u>	<u>Q316</u>	<u>Q416</u>	<u>FY16</u>	<u>Q117</u>	<u>Q217</u>	<u>Q317</u>
Total Revenue	\$ 213	\$ 220	\$ 233	\$ 242	\$ 909	\$ 210	\$ 220	\$ 228
<i>By Product Category:</i>								
Plasma	\$ 89	\$ 93	\$ 101	\$ 100	\$ 382	\$ 98	\$ 104	\$ 109
Hemostasis	\$ 14	\$ 14	\$ 15	\$ 17	\$ 59	\$ 15	\$ 16	\$ 17
Cell Processing	\$ 28	\$ 28	\$ 28	\$ 29	\$ 112	\$ 26	\$ 26	\$ 26
Blood Center	\$ 83	\$ 84	\$ 90	\$ 97	\$ 356	\$ 71	\$ 74	\$ 76